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## ARTICLE

# A randomised controlled trial of a theory-based interactive internetbased smoking cessation intervention ('StopAdvisor'): Study protocol 

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#### Abstract

Background: Internet-based interventions can help smokers to quit compared with brief written materials or no intervention. However, they are not widely used, particularly by more disadvantaged smokers, and there is significant variation in their effectiveness. A new smoking cessation website ('StopAdvisor’) has been systematically developed on the basis of PRIME theory, empirical evidence, web-design expertise and user-testing with socioeconomically disadvantaged smokers. This paper reports the protocol of a randomised controlled trial to evaluate the efficacy of StopAdvisor and determine whether it translates across the social spectrum.


Methods: The trial has two arms with participants randomised to the offer of the interactive 'StopAdvisor' website (intervention condition) or a non-interactive, static website (control condition). Participants are adults from the UK, who smoke every day and are willing to make a serious quit attempt within a month of enrolment. At least 4260 participants will be recruited with a minimum of 2130 in each of two socio-economic sub-groups. The intervention comprises a structured quit plan and a variety of theory- and evidence-based behaviour change techniques for smoking cessation. Tailored support is offered in the form of a series of tunnelled sessions and a variety of interactive menus for use up to a month before, and then for one month after quitting (http://www.lifeguideonline.org/player/play/stopadvisordemonstration). The control is a static website that presents brief and standard advice on smoking cessation. Assessments are at baseline and 2-, 4- and 7 -months post-enrolment. The primary outcome measure will be Russell Standard 6 -months sustained abstinence, defined as self-reported continuous abstinence verified by saliva cotinine or anabasine at 7 -month follow-up. Secondary outcome measures will include 7 -day point-prevalence abstinence at 7 -month follow-up, selfreported abstinence at 2 - and 4 -month follow-ups, satisfaction ratings of the website and quantitative indices of website interaction. All analyses will be by intention to treat and the
main analysis will compare the two conditions on the primary outcome measure using a logistic regression model, adjusted for baseline characteristics. The efficacy of the intervention across the social spectrum will be assessed by a logistic regression focussing on the interaction between condition and socio-economic disadvantage.

Trial registration: ISRCTN99820519.
Keywords: Smoking cessation intervention; internet-based; website; theory-based; protocol.

## Introduction

Smoking remains the largest single preventable cause of premature death and illness worldwide (Shafey, Erikson, Ross, \& Mackay, 2009; World Health Organisation, 2009). In countries such as Australia, Canada, United Kingdom and United States, most smokers want to quit and have previously made an attempt, yet a typical smoker who seeks treatment rarely manages more than 3-4 weeks of abstinence (Aveyard et al., 2007; Hyland et al., 2006). There is a pressing need to find better ways of helping smokers to stop.

Currently the most effective method of helping smokers to stop involves face-to-face behavioural support combined with medication such as nicotine replacement therapy (NRT), buproprion or varenicline (Brose et al., 2011; Department of Health, 2010.; Kuehn, 2008). However, even in England where there is a universally available behavioural support programme and national guidance for General Practitioners to refer patients to it at every opportunity, the vast majority of smokers do not use face-to-face support during a quit attempt (National Institute for Health and Clinical Excellence, 2006; West \& Brown, 2012). The internet could be an ideal medium for helping those people who do not wish to engage in face-to-face behavioural support (Graham, Cobb, Raymond, Sill, \& Young, 2007; Saul et al., 2007). In a nationally representative survey, approximately $70 \%$ of smokers reported using the internet at least once a week and almost half were interested in using an online smoking cessation intervention in the future if it was proven to help with stopping (Brown, Michie, Raupach, \& West, 2013). Internet support also has the potential for increasingly wide reach and extremely low cost per user (Swartz, Noell, Schroeder, \& Ary, 2006).

The potential effectiveness of internet-based smoking cessation interventions has been the subject of three recent meta-analyses (Civljak, Sheikh, Stead Lindsay, \& Car, 2010; Myung, McDonnell, Kazinets, Seo, \& Moskowitz, 2009; Shahab \& McEwen, 2009). These all reported significant efficacy overall but also considerable heterogeneity between the different interventions. Moreover, there was little evidence relating to long-term abstinence ( 6 months or more) with biochemical verification of smoking status. It is not clear which included components account for the differences in effectiveness, as internet interventions have often been presented as 'black boxes' with limited description of their content (Crutzen, 2011; Michie, 2008; Strecher, 2008). In order to establish the components critical to an effective intervention, it is necessary for researchers to report transparently on the content of new smoking cessation websites.
'StopAdvisor' is a new smoking cessation website and in order to promote transparency we have published in detail about both the content and development of the website (Michie et al., 2012). We used an open-source web-development platform (www.lifeguideonline.org). The development was informed by 19 theoretical propositions identified from the PRIME theory of motivation (West, 2006), 33 evidence- or theory-based behaviour change techniques, 26 web-design principles and nine principles from user-testing. The website mimics an expert Stop Smoking Advisor who recommends a structured quit plan and offers on-going tailored support through a combination of tunnelled sessions and interactive menus. 'Tunnelled' refers to the navigational format and describes a structure in which the user is directed through a series of, often tailored, pages with little navigational control over the content. In an uncontrolled pilot study StopAdvisor demonstrated promising short-term
efficacy: at 8 -weeks post-enrolment, $20 \%$ of all participants both reported sustained 4 -week abstinence and verified their status by way of either a saliva cotinine level of $<15 \mathrm{ng} / \mathrm{ml}$ or a saliva anabasine level of $<1 \mathrm{ng} / \mathrm{ml}$ for users of medication (Brown et al., 2012). The website was used frequently (the mean number of log-ins per participant was 6.4) and a majority of participants rated the website positively on satisfaction ratings. On the basis of these promising pilot results, a trial of the long-term efficacy of StopAdvisor is being conducted with participants randomised to the offer of StopAdvisor or a static brief-advice control website.

In spite of socio-economically disadvantaged smokers being often less familiar with the Internet (Stoddard \& Augustson, 2006), the pilot study also indicated that StopAdvisor was similarly effective and acceptable to users across the social spectrum. The implication is that typical access inequalities were successfully mitigated by the user-testing conducted with a panel of socio-economically disadvantaged smokers during the development of StopAdvisor. However, the robustness of this finding needs to be evaluated within an adequately powered trial. The efficacy of interventions across the social spectrum is important because disadvantaged smokers want, and try, to stop as much as other smokers but find it more difficult (Kotz \& West, 2009). Additionally, there is a clear demand among more disadvantaged smokers for an effective website that has been proven to help with stopping for example, in a nationally representative survey, $40 \%$ of smokers who work in a routine and manual occupation reported being likely to use a website that has been proven to aid cessation (Brown, et al., 2013).

## Methods and design

Study design
The study design consisted of a two-arm randomised controlled trial with participants randomised to the offer of the interactive intervention (intervention condition) or a noninteractive website (control condition). Assessment is performed at baseline (immediately before allocation to one of the two conditions), then at 2, 4 and 7 months after enrolment. The study was approved by the ethics committee of University College London (2808/001) and the International Standard Randomised Controlled Trial Number Register (ISRCTN99820519).

## Intervention

The development and content of the website has been described in detail elsewhere (Michie, et al., 2012). Briefly, the development was informed by 19 theoretical propositions identified from PRIME theory, 33 evidence- or theory-based behaviour change techniques, 26 web-design principles and nine principles from user-testing. The theme of the website is based on the success of the NHS Stop Smoking Services and is intended to simulate an expert Stop Smoking Advisor who is both a ready source of useful information and a guide to help the smoker through the process of stopping using a structured quit plan. Tailored support is offered for up to a month before quitting and through until one-month post-quit. The website is presented on a standard template and employs a hybrid navigational architecture combining choice of content from menus and tunnelled exposure to key messages (http://www.lifeguideonline.org/player/play/stopadvisordemonstration).

Control
The control is a one-page static website that presents brief and standard advice, with none of the presumed active ingredients of the interactive website (http://www.lifeguideonline.org/player/renderpage/stopadvisordemonstration?pid=quitsmokin g). The advice offered on the control site about the timescale for setting a quit-date is equivalent to that on the interactive site: smokers are encouraged to use medication, obtain medication within a fortnight, and set a quit date within two weeks of obtaining medication or deciding not to use it. By offering equivalent advice on quit dates, the average time since quit date at follow-up should be comparable between smokers from both conditions.

Adjunctive treatment
Smokers in both conditions are encouraged to use medication, to consult their doctor if they have concerns about their medication, and to use the NHS Stop Smoking Services if the support they receive from the website is considered to be ineffective. There is a telephone number and email given to participants to use if they need further assistance.

## Randomisation

Upon navigating to the enrolment website, participants provide consent, contact details and complete baseline measures. Participants are then randomly allocated to one of the two conditions. The randomisation is at the individual level using randomization software built into LifeGuide. Once allocated to a condition, the participant's email address is locked to that website to minimise risk of contamination.

## Inclusion and exclusion criteria

Participants are only eligible for inclusion if they are: adults from the UK who smoke every day, willing to make a serious quit attempt, willing to use a stop-smoking website which sends email reminders, willing to be followed up at 2,4 and 7 months, able to provide informed consent, and able to be contacted by email and telephone.

Withdrawal of participants
Participants are informed that they may withdraw from the study at any time without giving a reason. Unless they withdraw consent they are followed-up irrespective of smoking outcome or protocol violation. Participants that cannot be followed up will be regarded as having resumed smoking unless they are known to have died or moved to an untraceable address, in which case they will be withdrawn from the analysis.

## Participant adherence

Both websites require a log-in, which allows an individual's use of the website to be monitored and recorded. Use of stop smoking medication and other support is assessed by self-report at relevant follow-ups.

## Timing of assessments and procedures

The timing of assessments and procedures are shown in Table 1. Participants are recruited via an advert that invites smokers to take part in a study comparing online support tools and includes a link to the study website. After navigating to the website, interested participants are asked to browse through the trial information pages. If they are eligible and click to indicate that they consent to taking part in the trial, they are asked to complete the baseline questionnaire. Otherwise they are asked to navigate away from the website. Consenting participants then complete the baseline questionnaire after which they are randomly allocated to either the intervention or control website. Both websites advise participants to set quit dates within one month of enrolment. Subsequent assessments take place at 2, 4 and 7 months after enrolment and allocation.

## Efficacy parameters

Primary: Russell Standard 6-months sustained abstinence (RS6), defined as self-report of not smoking more than 5 cigarettes in the previous 6-months and not smoking in the previous week, verified by a saliva cotinine level of $<15 \mathrm{ng} / \mathrm{ml}$ at 7 -months follow-up (West, Hajek, Stead, \& Stapleton, 2005) or by a saliva anabasine level of $<1 \mathrm{ng} / \mathrm{ml}$ in those recording a saliva cotinine level $>14 \mathrm{ng} / \mathrm{ml}$ and who also report using nicotine replacement therapy [2]. The final follow-up at 7 -months post-enrolment ensures that participants are at least 6 -months post-quit; both control and intervention websites advise upon quit dates within one month of enrolment. Six-months of abstinence is endorsed by both the Cochrane review group and NICE as a sufficient basis for estimating long-term abstinence. Inclusion is by intent to treat and participants whose smoking status cannot be determined are considered to be continuing smokers (West, et al., 2005).

Secondary: The intervention and control groups are also being compared on a number of secondary measures including: 1) Point-prevalence abstinence, defined as a self-report of not smoking in the previous 7 -days at 7-months follow-up, verified by saliva cotinine or anabasine; 2) self-report of abstinence in the previous 4 -weeks at 2 -months post-enrolment; 3) self-report of abstinence in the previous 3 -months at 4 -months post-enrolment; 4) selfreport of a serious quit attempt in the previous 7 -months at 7 -months post-enrolment; 5) satisfaction ratings of the website (Strecher, Shiffman, \& West, 2005) at 2- and 7-months post-enrolment; 6) quantitative indices of website interaction, such as number of log-ins and page views. By definition, those classified as successes according to RS6 will also be classified as successes according to the secondary outcome measures $1-3$.

## Measures

Baseline: Immediately after participants consent to take part in the study and provide contact details, the following variables are assessed: age, gender, ethnic group, National Statistics Socio-Economic Classification (NS-SEC), educational level, marital status, number of children, maternity status, Fagerström Test for Nicotine Dependence [44], the Mood and Physical Symptoms Scale to assess tobacco withdrawal symptoms [45], daily cigarette consumption, age at smoking initiation, time since last quit attempt, longest duration of quit attempt, self-efficacy, and previous use of medication.

Outcomes to be measured at follow-up: All initial follow ups are collected via an online questionnaire to which participants are invited by email. At 7 -months post-enrolment, participants failing to respond to email invitations and reminders are also followed-up using all other available contact details. All follow-up invitations and contacts are structured according to evidence-based methods for maximising response rates (Edwards et al., 2002; Free et al., 2011).

At 2-months post-enrolment, the following measures are taken: self-report of any smoking in the previous 4 -weeks, satisfaction ratings of the website (Strecher, et al., 2005), use of medication (Balmford, Borland, Hammond, \& Cummings, 2011) and use of additional support. At 4-months a self-report of any smoking in the previous 3-months is obtained. At 7months, the same variables are assessed as at 2 -months with the exception that the selfreport of smoking behaviour covers the previous 6 months and specifically the previous week. Participants are also asked if a serious quit attempt was made since enrolment. Participants who report complete abstinence during the previous week at 7-month follow-up are asked to use a cotton dental roll to provide a saliva sample and post it back to a laboratory for analysis. They receive a $£ 20$ gift voucher to reimburse them for their time.

## Sample size

The prime determinants in deciding the sample size for this trial was that alpha and beta (1power) would be $5 \%$ for the projected effect, whilst also ensuring reasonable power to separately assess cessation in two socio-economic subgroups. A projected effect size of 3\% difference between intervention and control conditions (i.e. 8\% vs. 5\%) was considered realistic and feasible within the Russell Standard framework. It is smaller than that observed with face-to-face behavioural support but is clinically meaningful and potentially costeffective (West \& Stapleton, 2008). A total sample size of at least 4260 smokers ( 2130 per condition) is therefore required to detect an effect size as low as $3 \%$ on the primary outcome measure. In the event of there being evidence that the intervention effect is moderated by socio-economic disadvantage, the trial will have $80 \%$ power to separately detect $3 \%$ intervention effects in two sub-samples of at least 2,130 each.

## Recruitment

Recruitment began in December 2011 via adverts on the Department of Health's (DH) smoking cessation portal ("Sign up now for online quitting help. Researchers at University

College London are currently evaluating some new online stop smoking tools. Click here to find out more about their study and how you can get involved."). The DH portal receives hundreds of thousands of hits per year. On the basis of the uncontrolled pilot study, in which 204 participants were included in the study within 4 days of placing the advert on the DH portal (Brown, et al., 2012), it was conservatively estimated that recruitment will be completed within 12 months. The recruitment rate, especially with regards to the numbers of socio-economically disadvantaged smokers, is being monitored carefully and if necessary, the rate will be boosted by also placing the advert on relevant employee mailing lists and social networks.

Likely rate of loss to follow-up
In smoking cessation trials, participants who resume smoking are frequently lost to follow-up and those lost to follow-up will have almost certainly continued, or returned, to smoking (Foulds et al., 1993). As recommended by the Russell Standard, this potential bias will be addressed by using an intention to treat analysis, in which smokers lost to follow-up will be counted as continuing smokers. Of the studies included in a recent meta-analysis of internetbased smoking cessation interventions the rate of loss to follow-up varied substantially; the range was $6 \%$ to $61 \%$ at approximately 6 -months following enrolment (Shahab \& McEwen, 2009). Since the present study uses evidence-based methods for enhancing response rates, it is assumed that the figure will be toward the lower end of this range and estimated to be no more than $20 \%$. This estimate is supported by the $17 \%$ loss to follow-up obtained during a pilot study of the website (Brown, et al., 2012). Withdrawals or drop-outs will not be replaced.

Data analysis and management
Smoking cessation rates measured by the primary outcome in the intervention and control conditions will be compared using the Chi-square test. Given the large sample sizes, a continuity correction will not be included. To guard against potential bias due to chance imbalances in the distribution of predictive baseline characteristics, the two conditions will also be compared using a logistic regression model, adjusting for all baseline characteristics. The associated odds ratio and $95 \%$ confidence interval will be calculated. Comparisons on secondary outcome measures will be by Chi-square / logistic regression or analyses of variance depending on the scale of measurement.

All variables with the exception of cotinine and anabasine are collected online and entered automatically into a MySQL database. From this database, a user-specified Excel file will be downloaded, and subjected to basic processing and re-coding. Once the saliva samples have been analysed for cotinine and anabasine, the resultant datasets will be merged on the basis of participant IDs that will have been included on the postal saliva sample kits sent out to participants. On completion, data will be analysed blind to intervention allocation by the trial statistician using the PASW Statistics 18 package (SPSS Inc., Chicago).

## Subgroup analyses

The study is expressly designed and powered to assess whether the efficacy of the intervention is moderated by socio-economic disadvantage. This assessment will be done by a logistic regression focussing on the interaction between condition and socio-economic disadvantage, adjusting for baseline characteristics. Socio-economic disadvantage is complex and indicated by a number of variables. For the primary measure, individuals will be classified into one of two groups -i) individuals who have never worked, are long term unemployed or are from Routine \& Manual occupations according to the NS-SEC self-coded method and ii) Other occupations. A secondary measure will also be assessed where smokers are classified according to whether or not they received post-age-16 educational qualifications. Moderation by other potentially important factors (e.g., baseline demographics, smoking characteristics, interaction with the programme, use of other support and medication during the trial) will also be assessed by statistical interactions.

## Discussion

StopAdvisor has been developed to be attractive and effective across the social spectrum on the basis of PRIME theory, empirical evidence, web-design expertise and user-testing with disadvantaged smokers. In a pilot study, StopAdvisor demonstrated sufficiently promising efficacy and usability to warrant further evaluation (Brown, et al., 2012). This paper reported the protocol of a randomised controlled trial to evaluate the efficacy of StopAdvisor and determine whether it translates across the social spectrum.

Concerns about the proposed trial design might include the relative intensity of the two treatments and the resultant potential for greater attrition in the control condition. In that case, results might be biased by the use of an intention to treat analysis that assumes those lost to follow-up are smoking. However, trials of internet-based smoking cessations interventions have actually shown that control conditions involving less engagement do not typically result in lower follow-up rates (Shahab \& McEwen, 2009). Furthermore, the current trial will use evidence-based follow-up methods that resulted in similarly low attrition between two conditions in spite of a considerable difference in treatment intensity and engagement (Edwards, et al., 2002; Free, et al., 2011). A similar concern relates to the possibility that participants in the control condition would be more likely to seek other support. To militate against such differences, the use of additional support will be assessed at follow-up and the moderating effect of this support on efficacy will be analysed.

Descriptions of content in previous research have been insufficiently detailed to allow the field to progress quickly and understand the large heterogeneity of effect between different interventions (Crutzen, 2011; Michie, 2008; Strecher, 2008). By contrast, the current study is one of the first evaluations of an internet-based smoking cessation intervention that is committed to the public sharing of intervention content, which is underlined by the use of an open-source development platform and transparent reporting of the development process (Michie, et al., 2012).

StopAdvisor is a complex intervention that has been developed on the basis of evidence, theory, user and web design input and with the primary intention that the website should be maximally effective. As a consequence, the proposed trial of the first version of the website against a static brief advice control website is pragmatic. In the event that the website is effective, the trial will demonstrate that StopAdvisor is more effective in helping smokers to stop as compared with the types of websites that are typically used by smokers who are currently searching for online support in England (static websites with brief cessation advice). However, it will not identify which particular components of StopAdvisor were responsible for this effect. A future part of our programme of research is to identify the causal components in a series of fractionated factorial designs, which will allow the first version of StopAdvisor to be refined and optimised (Collins, Murphy, Nair, \& Strecher, 2005; Collins, Murphy, \& Strecher, 2007). A pragmatic RCT is a necessary first step in this process: the fact that the trial has been conducted with a detailed and transparent reporting of the development and content of the website allows future optimisation.

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Table 1: Study Schedule/Flow Chart of Procedures

| Procedure/assessment | S1: <br> Initial website visit | S2: <br> 2-month postenrolment follow up | S3: 4-month post- enrolment follow up | S4: <br> 7-month postenrolment follow up |
| :---: | :---: | :---: | :---: | :---: |
| Procedure |  |  |  |  |
| Show Info Sheet | X |  |  |  |
| Consent | X |  |  |  |
| Sign up/contact details | X |  |  |  |
| Email copy of Info Sheet | X |  |  |  |
| Randomisation | X |  |  |  |
| Email invites and reminders |  | X | X | X |
| Telephone reminders |  |  |  | X |
| Postal saliva sample kit and gift voucher |  |  |  | X |
| Assessment |  |  |  |  |
| Demographic information | X |  |  |  |
| Smoking history | X |  |  |  |
| Dependence (FTND) | X |  |  |  |
| Mood and physical symptoms | X |  |  |  |
| Smoking abstinence |  | X | X | X |
| Usability ratings |  | X |  | X |
| Use of medication |  | X |  | X |
| Use of additional support |  | X |  | X |
| Saliva sample from participants reporting abstinence |  |  |  | X |

