

# Evaluation of Water Efficiency Programs in Single-Family Households in the UK: A Case Study

D. Manouseli\*, S.M. Kayaga\*, R. Kalawsky\*\*

\*Department of Civil & Building Engineering, Loughborough University, Epinal Way, Loughborough, Leicestershire, UK, LE11 3TU (E-mail: *d.manouseli@lboro.ac.uk*)

\*\* Department of Electronic, Electrical and Systems Engineering, Loughborough University, Epinal Way, Loughborough, Leicestershire, UK, LE11 3TU

## Abstract

Current water supply worldwide is facing growing pressure as a result of climate change and increasing water demand due to growing population and lifestyle changes. The traditional way of fulfilling the growing demand-supply gap by seeking new water supply options such as exploiting new fresh water resources and investing in the expansion of infrastructure is no longer considered environmentally or economically sustainable. A diverse portfolio of water efficiency measures is now a requirement for the majority of water companies in the UK. This paper presents results from a statistical analysis of a unique water efficiency program case study. The study evaluates the effectiveness of installing water-saving devices in single-family households in areas where a major UK water supply company operates. Using multilevel models, the study accurately measures the water savings achieved through the efficiency program and defines the factors that affect a household's potential to save water. Analysis illustrated a mean 7% decrease in consumption, explicitly attributable to the efficiency program. Research findings provide strong evidence that single resident and financially stretched households have a bigger potential to conserve water than larger and more affluent ones and also highlight the robustness of multilevel analysis, even in cases of data limitations.

## Keywords

Domestic water demand, demand management, multilevel models, water conservation, water efficiency

1 **INTRODUCTION**

2 The new direction the water industry should follow at a global-scale is the management of water demand  
3 through innovative methods, tools and procedures that promote water conservation (Turner et al., 2010).  
4 The Integrated Resource Planning (IRP) framework is a comprehensive decision-making process in  
5 which a suite of both supply-side and demand-side alternative options are evaluated on the basis of  
6 predefined, often conflicting water planning objectives and uncertainty is explicitly considered (NWC  
7 2011) and it is internationally considered as best practise. Leaders in IRP are the California Urban Water  
8 Conservation Council (CUWCC), the American Water Works Association (AWWA) as well as the  
9 Institute of Sustainable Futures (ISF) in Australia (Turner et al. 2010) that have established  
10 methodologies to account for projected future demand and plan for sustainable water conservation  
11 options. The IRP framework provides guidelines as to the methods that can be followed for an evaluation  
12 of a water efficiency program (Fyfe et al. 2010) and until today, this is the only comprehensive evaluation  
13 framework found in the water efficiency literature. In addition, robust methods for water savings  
14 evaluation such as end-use (micro-component) analysis are much more common in the Australian and  
15 USA literature (e.g. Makki et al. 2011; Willis et al. 2013) and they have only recently emerged in Europe  
16 (Parker 2013). Collection of end-use data is still uncommon for European water supply companies  
17 because of the technologically advanced equipment (smart meters and data loggers) that needs to be  
18 installed in advance. Thus water efficiency studies that use detailed micro-component analysis are very  
19 rare in the UK and European literature.

20  
21 Australia is the leader in the successful implementation of residential water efficiency programs  
22 currently. This might be due to the major droughts that the country has experienced in the recent decades.  
23 Even in the case of Australian research, thorough publicly available information about water savings  
24 that were achieved is limited. Fyfe et al. (2009) documented savings of between 8.5 and 12.4  
25 kl/household/yr for a showerhead exchange program in Melbourne while Turner et al. (2012) observed  
26 approximately the same levels of savings for another showerhead exchange program of Hunter Water  
27 Corporation (HWC) and savings of approximately 20 kl/household/yr for a toilet retrofit program.

28  
29 A diverse portfolio of water efficiency measures is now an inevitable requirement for the majority of  
30 water companies in the UK too. Controlling domestic water demand is a priority for the UK. In fact, as  
31 the Department for Environment, Food and Rural Affairs (Defra) (2012) presents, factors such as  
32 population growth and land use change may affect water supply and demand more than climate change.  
33 Defra's strategy (2012), aims at reducing residential water consumption from 150 l to 130 l per capita  
34 per day until 2030. Since 2010, Ofwat, the water industry economic regulator for England and Wales,  
35 has set minimum water efficiency goals for the water industry, equivalent to decreasing water use by 1  
36 l per property daily. Several companies in the UK have taken major steps towards residential water  
37 efficiency by installing water meters, limiting leakage levels, launching information campaigns and by  
38 water using devices and fixtures retrofits at their customers' homes. Water meters have been increasingly  
39 installed in British households during the last decade as a way to manage water demand effectively.  
40 However still only 41% of households are being metered and charged according to the water quantity  
41 that they use (Priestley 2015) in England and most importantly, little information is publicly available  
42 as to the magnitude of water savings that were achieved in the context of each water efficiency initiative.

43  
44 **CASE STUDY: RESIDENTIAL EFFICIENCY PROGRAM IN EASTERN ENGLAND**

45 Anglian Water Services (AWS) is a company operating in the East of England, providing drinking water  
46 to 2.6 million properties. AWS report over 70% metering in the residential sector, one of the largest rates

1 of metering penetration in the UK. It is forecasted that by 2019-2020 (AMP6), more than 95% of  
 2 residential customers will have meters installed in their properties and more than 88% of them will be  
 3 paying on the basis of volumetric charges, saving approximately 5.6 MI/day (AWS 2015). During 2013  
 4 and 2014, the company embarked on a water efficiency program that involved a qualified plumber  
 5 installing water efficiency devices in a sample of metered domestic properties free of charge. Some of  
 6 the devices that were provided were left to the customers who could fit them later on themselves if they  
 7 decided to. Each participating household received a number of the following: dual flush toilet converters,  
 8 garden kits, hosepipe guns, Save-A-Flush devices, shower restrictors, Tap Magic spray inserts and  
 9 shower timers, among others. A subset of this sample of properties completed a questionnaire, providing  
 10 household-specific demographic and water use information.

11 Monthly water consumption data over a period of 43 months (2012–2015) comprising a sample of 72  
 12 properties across the company’s area of operation were provided by the company and used for the  
 13 subsequent analysis. Several extreme outliers were found in the AWS dataset using boxplots. All per  
 14 capita consumption (pcc) values of more than 2000l/day were identified as extreme outliers and were  
 15 subsequently removed. After removal of properties that presented a large number of outliers and periods  
 16 of zero consumption, the dataset was reduced to 66 households. In parallel, monthly consumption data  
 17 from a sample of 92 properties that did not participate in the water efficiency program were obtained for  
 18 the same months. This sample was drawn from the same neighbourhoods as the participating households.  
 19 The data used for the analysis are summarized in Table 1. The variable representing the take-up period  
 20 for the water efficiency program for each household was a dummy variable which takes the value of  
 21 either 0 or 1 to indicate the before and after program periods respectively.

22

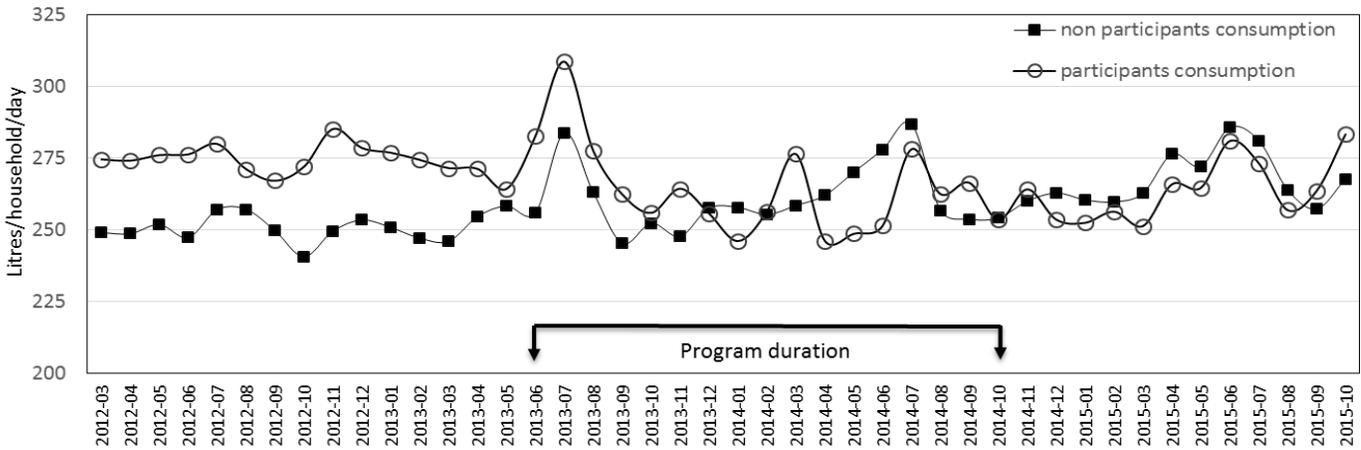
23 **Table 1.** Data used for subsequent analyses

	<b>Participants’ sample</b>
<b>Monthly Water Consumption (litres/hh/day)</b>	✓
<b>Postcode</b>	✓
<b>Acorn class</b>	✓
<b>Number of Residents</b>	✓
<b>Intervention dates</b>	✓
<b>Weather data</b>	✓

24 hh = household, Acorn = geodemographic segmentation of households, developed in the UK based on (among others) social/financial status  
 25 and property size. Range: Acorn Category 1 (Affluent Achievers) to Category 5 (Urban Adversity) and Category 6 (Not Private hhs)

26 Figure 1 illustrates consumption patterns of the participants and non-participants groups for 43 months,  
 27 including the program duration period. The graph shows non-monotonic consumption trends for both  
 28 groups, for the whole period under consideration, possibly because of other external factors, such as  
 29 weather conditions and household-specific changes. However, on the whole, it can be seen that following  
 30 the intervention, the participants’ consumption decreased, compared to consumption of the non-

1 participants group. Although this is a sign of the program's effectiveness, further analysis is required to  
 2 evaluate the water savings achieved.



**Figure 1.** Water consumption of participating and non-participating households

3  
 4 **TECHNIQUES FOR WATER SAVINGS EVALUATION**

5 According to the literature, there are three main methods of residential water efficiency program  
 6 evaluation: participant before-after parametric or non-parametric tests; participant-control means  
 7 comparison methods, and regression techniques, including time series, covariate, cross-sectional and  
 8 panel data regression (Fyfe et al. 2010). Before-after methods are subject to many sources of bias, as  
 9 they do not account for external factors that may have a considerable effect on consumption. Participant-  
 10 control comparison methods are designed to limit the bias caused by external factors. However, a control  
 11 group should possess the same household characteristics and should be drawn from the same  
 12 geographical area as the participants' sample for the comparison to be accurate. An alternative technique  
 13 that effectively combines before-after testing with participant-control techniques is Matched Pairs Means  
 14 Comparison (MPMC), developed by the Institute for Sustainable Futures, University of Technology in  
 15 Sydney (Fyfe et al. 2010). MPMC is not discussed here. As for regression techniques, panel data  
 16 regression is regarded as the most robust method for water savings evaluation. However, it is not  
 17 frequently used in evaluation studies, as it is data-intensive and requires a certain level of statistical  
 18 analysis skills.

19 The decision of which method to use depends on the type of available data, their quality and sample  
 20 sizes; but also on the skills and expertise available for the data analysis and interpretation of results.  
 21 Most water companies both in the UK and worldwide experience data limitation problems that do not  
 22 allow them to perform a robust evaluation of water savings. Common limitations include:

- 23 • Absence of high-quality, small-interval meter readings (e.g. monthly, 2- or 6-monthly readings  
 24 without consecutive periods of missing data).
- 25 • Unknown program take-up dates for each participating household.
- 26 • Small participating households sample sizes.
- 27 • No information on participating household demographics (e.g. number of occupants, average  
 28 household income etc.).
- 29 • No information on non-participating household demographics, such as the number of occupants,  
 30 which leads to the incapability to compare participant and control samples using pcc efficiently,

1 rather than aggregated per household consumption, and to select a control sample that matches  
2 the participants' one.

- 3 • Major intervention date differences among households and limited consumption records before  
4 and after the intervention dates. This common problem makes before-after techniques  
5 inapplicable.

### 6 **Improving the accuracy of before-after and participant-control methods**

7 It is very common that water companies in the UK do not possess household-related information such  
8 as household size, property size or average household income when deciding to embark on a water  
9 efficiency program. However, these data are essential for a robust water savings estimation using mixed-  
10 effects models. If a water company wishes to explore the impact that a water efficiency initiative had on  
11 consumers of different social classes/property sizes and thus to draw important information that can be  
12 referenced when a similar program evaluation is needed in the future, the Acorn classification can prove  
13 to be useful. Even if no other demographic information is available for the participating household  
14 sample and for a sample of non-participating ones (which could be used as a control group), before-after  
15 means comparisons could be undertaken by disaggregating the participants' sample into subsamples of  
16 the same Acorn classes and running t-tests. It should be stressed, however, that a sufficiently large  
17 sample of households belonging to each Acorn class would be necessary for this analysis to be possible.  
18

19 In a similar manner, if Acorn class and per household consumption are known for a sufficiently large  
20 sample of households that did not take part in the program and are located in the same geographical area  
21 as the participating homes, the change in consumption for the former group can be used as a  
22 representative reference case for comparison to the latter group's consumption change after the  
23 efficiency program launch.  
24

### 25 **Multilevel Modelling (Mixed Effects Models)**

26 It is very common that social data have hierarchical (nested) structures. A well-known form of nested  
27 data are panel data (observations over time that are nested in different subjects). In the context of this  
28 study, the subjects are the households, and the overtime observations are monthly water consumption  
29 readings and monthly weather-related data. Nested data are not statistically independent; thus, linear  
30 regression and other techniques such as ANOVA that require statistical independence are not suitable,  
31 as they would produce extreme Type I errors if they were to be used. Multilevel regression (i.e.  
32 hierarchical linear regression) is designed for application to hierarchical data structures as it accounts for  
33 the statistical dependence among sequential observations in the same group. It is an extension of  
34 regression; its difference lies in the fact that the parameters can be allowed to vary. Multilevel models  
35 also ignore the assumption of homogeneity of regression slopes; they can handle missing data with much  
36 greater ease than other statistical procedures; and, most importantly, they make use of data for each and  
37 every observation or time point, increasing the power of analysis (Goldstein 2003; Field 2012).

38 As far as this study is concerned, multilevel models offer a more appropriate and powerful analysis of  
39 the particular dataset than simple Ordinary Least Squares regression, as they allow for the full  
40 exploitation of the data, providing the opportunity to make use of both time-varying and time-invariant  
41 variables in the same analysis. In order to perform the analysis, the *Nlme* package in R software was  
42 used (Pinheiro et al. 2016). The first model that was developed was an unconditional means (empty)  
43 model which is equal to a one-way analysis of variance (ANOVA), followed by a step by step addition  
44 of fixed effects. The fixed effects components include weather and household demographic variables as  
45 well as a dummy variable representing the water efficiency program. Finally, several interactions  
46 between variables of interest were added to the models, completing the formation of a two-level random

1 slopes model with cross-scale interactions. The level-1 unit of analysis are the separate consumption  
2 observations in time whereas the level-2 unit under which level-1 units are nested, is the household.

3

#### 4 **Model Development**

5 Properties identified as flats were removed from the participants' sample; thus only single-family  
6 participating households were used in the analysis. Pcc was not normally distributed; thus the natural  
7 logarithm of pcc was used as the dependent variable. To ensure normal distributions, all continuous  
8 independent variables were transformed to their natural logarithm. Multicollinearity can become a  
9 serious problem in mixed models especially when the model contains cross-level interactions  
10 (interactions that cross levels in the hierarchy) (Field et al. 2012). For this reason, it is suggested that  
11 predictor variables are centred before the analysis. By centring variables, we transform them into  
12 deviations around a fixed point and typically, level-1 variables should be centred. Centring predictor  
13 variables does not change the model's fit. There are two ways to centre data, namely group mean centring  
14 and grand mean centring. In the group mean centred model, the variables are centred around the group  
15 mean whereas in the grand mean centred model, the variables are centred around the grand mean (Field  
16 et al. 2012). For this study, grand mean centring was used for the level-1 weather variables.

17 An unconditional means model (empty model) that included only the intercepts and the random effect  
18 for the highest level variable of the nested structure – in this case each household – was run first. The  
19 interclass correlation coefficient, the proportion of variance in the dependent variable that lies between  
20 groups (O'Dwyer and Parker 2014), was 0.656 ( $p < 0.001$ ) for the log of pcc, meaning that 65.6% of the  
21 variation in water consumption can be attributed to between-household variations. Therefore, the  
22 variation between households should be taken into account in the model by allowing intercepts to vary.  
23 The empty model also allowed the assessment of the need for a multilevel model. A baseline model that  
24 only includes the intercept was structured. Then, the fit of the unconditional means model (where  
25 intercepts are allowed to vary over households) is compared to that of the baseline model using Analysis  
26 of Variance (ANOVA). ANOVA for models comparison (Quick 2010) produced a Likelihood ratio of  
27 2603 ( $p < .001$ ), confirming that the varying intercepts of the empty model improved the model's fit.

28 The first variables to be entered in the model were the weather-related level-1 variables (Table 2). The  
29 natural logarithm of the number of days of more than 1 mm rain per month (Log.raindays) and the hours  
30 of sunshine per month (Log.Sunshine) were selected, as they appeared to have a more significant effect  
31 on water consumption than the other weather related variables (data on Maximum and Mean  
32 Temperature were also available for this time period). Also, it was possible for both of them to be used  
33 in the model, as the relationship between them appeared to be weak, with a correlation coefficient of  
34 0.31. At level-2, the dummy variable for the water efficiency program implementation (intervention),  
35 Acorn class (Acorn) and the number of residents per household (occupants), were included in the model.  
36 The interactions between variables were also explored. The heterogeneity of slopes for Log.raindays was  
37 not significant. Thus, Log.raindays was entered in the model only as a fixed effect.

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1 **RESULTS**

2 **Table 2.** Multilevel model results

	Unconditiona l Means Model	Level-1 fixed	Level-2 fixed	Level-2 fixed (incl. interactions)	Full model (incl. Random Slopes)
Intercept	4.682	4.681	4.91	4.911	4.909
Log.raindays	-	-0.0233*	-0.025**	-0.024*	-0.023*
Log.Sunshine	-	0.0335**	0.041***	0.015	0.013
Intervention	-	-	-0.072***	-0.076***	-0.075***
Acorn class	-	-	-0.074**	-0.074**	-0.073**
occupants	-	-	-0.079**	-0.106**	-0.106**
Interaction: Intervention- occupants	-	-	-	0.052***	0.052***
Interaction: Log.Sunshine- Intervention	-	-	-	0.056**	0.059**
Interaction: Log.Sunshine- occupants	-	-	-	-0.032***	-0.032**

3 \*p<0.1, \*\*p<0.05, \*\*\*p<0.001 Notes: water use observations = 2682; households = 66; observations per household = 41 on average.  
4 Weather datasets were obtained via the Met Office ([www.metoffice.gov.uk/climate/uk/summaries](http://www.metoffice.gov.uk/climate/uk/summaries))  
5

6 Pcc increased with the hours of sunshine and decreased with days of rain of more than 1 mm, as expected.  
7 A 10% increase in daily sunshine is associated with a 0.41% increase in consumption, while a 10%  
8 increase in days with rain of more than 1 mm can lead to a 0.25% decrease in consumption. At the  
9 household level, water use was negatively correlated with the dummy variable for the water efficiency  
10 program, Acorn class and the number of occupants.

11 We can conclude that after the program launch there was a 6.95% decrease in consumption ( $1 - \exp(-$   
12  $0.072)$ ), which can be attributed to the water efficiency program. Using the *intervals* ( ) function of the  
13 *nlme* package in R, 95% confidence intervals were obtained for the intervention variable: [-0.092,-  
14 0.0525]. Taking into account the transformation of pcc to its natural logarithm, we can conclude that the  
15 water efficiency program resulted in a consumption decrease of between 5.1–8.8%.

16 As for the consumption of separate Acorn classes, the full model shows that moving from Acorn class 1  
17 to Acorn class 5, pcc decreases by 7.1%. In other words, an average resident of an Acorn class 1  
18 household consumes 7.1% more water than that of an average Acorn class 5 household. In the case of  
19 the number of people in the household, the full model demonstrates that an average occupant of a  
20 household of five members consumes 7.6% less water than an average occupant who lives on their own.

21 The interaction of the intervention with the number of occupants was positive and highly significant  
22 (0.052, p<0.001). This finding translates into the fact that the negative effect of device installation (-  
23 0.072, p<0.001) became less negative with increasing number of people in the household. In simpler  
24 words, it shows that in households with more occupants, the water efficiency program was less effective,  
25 as the pcc decrease that was caused by the device installation became smaller. The interaction of the  
26 intervention with log.Sunshine was positive and significant (0.059, p<0.05). This finding shows that in

1 periods of increased sunshine, the effect of the intervention became less negative. This notion translates  
2 to the fact that the water efficiency program appeared to be less effective in reducing consumption during  
3 periods of sunny weather. Finally, the interaction term of log.Sunshine and occupants was negative and  
4 significant (-0.032,  $p < 0.05$ ). The negative effect of occupants (-0.079,  $p < 0.05$ ) became less negative  
5 with increasing log.Sunshine (which has a positive effect on pcc), indicating that during periods of sunny  
6 weather, a person would consume much more water than usual if he/she lived alone than if he/she lived  
7 together with more people. Variance inflation factors (VIFs) of the independent variables were  
8 calculated. All VIFs were under 2.4; thus it can be assumed that there is no multicollinearity problem in  
9 the dataset.

## 10 **Results comparison between before-after means comparison and multilevel model**

11 The multilevel model demonstrated that there was a mean 5.1–8.8% pcc decrease, attributable to the  
12 water efficiency program. A simple before-after test for the sample of participating households was also  
13 conducted using participants' pcc data only (not shown here). Six months before the program take-up  
14 period and the same six months of the following year were used for the comparison for each household.  
15 Bootstrapped 95% confidence intervals were obtained for the consumption change using the *boot.ci()*  
16 function from *boot* package in R, showing an average decrease of between 7.98–27.12%. Bootstrapping  
17 is a computationally intensive technique which enables inferences without making strong distributional  
18 assumptions, it rather uses Monte Carlo resampling to estimate a distribution (Wright et al. 2011). As  
19 evident, there is a large difference between the consumption decrease ranges that the two techniques  
20 provide, with the multilevel model providing a much more precise estimate and much narrower  
21 confidence intervals.

22

23

## 24 **DISCUSSION**

25 In our study, a 10% increase in daily sunshine was associated with a 0.41% increase in consumption  
26 ( $p < 0.001$ ), while a 10% increase in days with rain of more than 5mm was shown to lead to a 0.25%  
27 decrease in consumption ( $p < 0.05$ ). These results are in line with past American and Australian research,  
28 which in its larger extent found climate variables to be significant but of low magnitude (Gato et al.  
29 2007, Mieno and Braden 2011). Pcc in Acorn class 1 properties was 7.1% higher than in class 5 ones  
30 ( $p < 0.05$ ). The most likely explanation for this is that richer homes usually contain more water amenities,  
31 both indoors and outdoors and that due to their affluence, they might be less concerned about their water  
32 bills. This finding is also supported by relevant research which shows that suburban affluent homes in  
33 the UK and Phoenix, Arizona respectively, use more water than the rest household types (Harlan et al.  
34 2009). The effect of household size on pcc was also tested in the present study. It was shown that people  
35 living alone consume 7.6% ( $p < 0.05$ ) more water daily than those who live in a five-member home. Many  
36 researchers suggest that pcc decreases with an increase in household size, due to economies of scale with  
37 many residents in a house, where food preparation, dish washing, gardening and other activities take  
38 place despite the household size and are capitalized on a shared living environment (Polebitski and  
39 Palmer 2010). An interesting finding was that during periods of sunny weather, a person would consume  
40 much more water than usual if he/she lives alone. A possible explanation for this is summer outdoor use.  
41 Water quantity used for irrigation is larger during sunny weather, due to evapotranspiration and  
42 decreased frequency of rain events and garden watering is going to take place regardless of how many  
43 people live in a household. Past American research (Bao 2013) suggests that there is a relationship  
44 between a household's consumption sensitivity to weather and household size, although this relationship  
45 appears to be weak in most instances. Finally, it was illustrated that in households with more occupants,

1 the efficiency program was less effective, as the pcc decrease that was caused by the devices installation  
2 became smaller. This result agrees with the previous UK study by Gilg and Barr (2006).

3 In contrast to price-related policies, technological changes such as retrofit programs and other non-price  
4 demand management policies have gained less attention, as Millock and Nauges (2010) recognise,  
5 mainly because of the lack of adequate data. Even in the cases when researchers have explored the  
6 effect of technological changes on water demand, they usually rely on engineering assumptions of the  
7 expected demand reductions (Kenney et al. 2008).

## 10 CONCLUSIONS

11 This study further contributes to the existing literature, as disseminating knowledge obtained through  
12 implemented water efficiency programs internationally is crucial for the establishment of a robust  
13 evaluation framework that will move existing evaluation practices forward. Based on the results of the  
14 multilevel model, the water efficiency program was successful in decreasing per capita water  
15 consumption of the households that took part by approximately 7%. Moreover, it was illustrated that  
16 Acorn class can be used effectively in water efficiency evaluation studies as a proxy for household  
17 income and property size when these data are not readily available and that powerful analysis can be  
18 conducted for the evaluation of efficiency programs using multilevel models, even without a control  
19 sample of households. Based on robust multilevel modelling results, it is highly recommended that future  
20 efficiency programs are targeted to small households, where the potential to save more water is larger.

## 23 ACKNOWLEDGEMENTS

24 The author wishes to acknowledge Anglian Water Services for providing data and valuable advice for  
25 this research and for giving permission for the publication of results.

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