

# 1           **Flexible Infrastructure Design: A Real Options Reasoning Approach to** 2                           **Navigating Uncertainty in Large-Scale Projects**

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12 **Abstract** – This study addresses the imperative of enhancing design flexibility in large-scale  
13 infrastructure projects to effectively navigate emerging uncertainties. Current appraisal  
14 methods often prioritize risk mitigation over uncertainty management, which hinders the  
15 implementation of flexible designs. Instead, this research explores the integration of design  
16 flexibility through real options reasoning (ROR) to create flexible infrastructures. As a result,  
17 a conceptual framework is proposed that draws from contemporary industrial practices such  
18 as modularization and project safeguards. Modularization, grounded in the alignment of  
19 functions and components, bolsters flexibility. Project safeguards, operationalized as  
20 passive or active measures, embed options in project outcomes. A proposed method  
21 emerges that synthesizes real options, modularization, and project safeguards into four  
22 guiding steps and nine helpful heuristics. These steps, enriched by heuristics, offer a  
23 structured approach to grasp, strategize, and implement design flexibility, transforming it  
24 from theory to impactful project management. Case-based and numerical validation was  
25 conducted to validate the proposed method. The proposed approach is illustrated through a  
26 case study of Heathrow Airport's £14 billion expansion. The research implications include

27 the exploration of improved appraisal methods for large infrastructure projects, the  
28 advancement of ROR and application of heuristics in engineering management, and  
29 additional investigation into the integration of modularization and safeguards to enhance  
30 design flexibility in uncertain environments.

31 **Practical application** – This study presents a new methodological approach that offers a  
32 structured framework for effectively communicating the advantages of design flexibility in  
33 managing uncertainty during the appraisal process of large-scale infrastructure projects.  
34 The approach empowers project leaders tackle uncertainties intrinsic to large-scale projects.  
35 It fosters design flexibility's benefits, guides project selection aligned with growth goals, and  
36 manages uncertainties by conceptualizing projects as sequenced steps. This method  
37 comprises four sequential steps, each pivotal for enhancing design flexibility. It begins by  
38 translating strategic needs into tangible options, enhancing adaptive decision-making. The  
39 subsequent step involves selecting optimal product types and modularization options to  
40 fortify flexibility. Operationalizing risk, modularization, and safeguards in the third step  
41 cements flexibility into project architecture. The final step involves cost-benefit analysis,  
42 aiding informed investment decisions. These steps, enriched by simple heuristics, offer a  
43 structured approach to grasp, strategize, and implement design flexibility, transforming it to  
44 impactful project management. Ultimately, this approach guides projects towards a more  
45 adaptive future. The proposed approach is ideal for intuitive executive decision-making  
46 through practical shortcuts, particularly when analytical modeling faces limitations.

47

48 **KEYWORDS:** Design flexibility; Real options reasoning; Heuristics; Project appraisal;  
49 Modularity; Safeguards

50

51 **1 Introduction**

52 Infrastructure asset owners must prioritize flexibility to navigate future environmental  
53 uncertainties (de Neufville and Scholtes 2011). For example, unexpected changes render  
54 technological systems, like airport terminals, swiftly obsolete due to unanticipated  
55 uncertainties. To counter this, designing modular airport terminals with adaptable waiting  
56 areas may enable adjustments for varying passenger flows and transportation modes. The  
57 Institute for Building Sciences estimates that investing a dollar in infrastructure flexibility  
58 yields six dollars in future savings, encompassing economic disruptions, property damage,  
59 public health crises, and extreme weather-related fatalities (National Institute of Building  
60 Sciences 2019).

61 Recent studies scrutinize conventional investment appraisal approaches such as Reference  
62 Class Forecasting (CRF), Net Present Value (NPV), Return on Investment (ROI), and  
63 Discounted Cash Flow (DCF) which primarily address anticipated risks rather than  
64 uncertainties (Di Maddaloni et al. 2022; Hoseini et al. 2020; Love et al. 2022a). The  
65 challenge lies in managing risk events with known probabilities and uncertainty events with  
66 unpredictable probabilities (Love et al. 2022a; Ramasesh and Browning 2014). While  
67 existing approaches focus on risk factors, they overlook uncertainty-related fluctuations in  
68 cost materials, design changes, and financial issues.

69 Design flexibility, however, encompasses both risks and uncertainties, mitigating losses,  
70 enhancing gains, and fostering resilient systems. It involves adapting systems to a range of  
71 potential uncertainties and risks (Habraken 2008; Saleh et al. 2009). The absence of design  
72 flexibility during the infrastructure planning phases often undermines its utility, value, and  
73 performance over time (Gil et al. 2015; Krystallis et al. 2022). Emerging developments in  
74 design flexibility have sparked renewed interest in modularization (Bertram et al. 2019; Thai

75 et al. 2020). Modularization enhances construction industry efficiency, safety, and  
76 sustainability (Abdul Nabi and El-adaway 2020; Choi et al. 2020; Kluck and Choi 2023).  
77 Importantly, modularization's potential to enhance flexibility and manage uncertainty in large  
78 infrastructures is underexplored (Efatmaneshnik et al. 2020; Krystallis et al. 2015).

79 However, championing modularization and flexibility in large-scale projects poses  
80 challenges. Firstly, limited practitioner familiarity, resistance to depart from traditional  
81 methods, and perceived costs, hinder modularization adoption (Choi et al. 2019; Ghannad  
82 and Lee 2022; Paliwal et al. 2021). Secondly, conventional appraisal approaches prioritize  
83 risk mitigation and capital cost control, neglecting uncertainty management, thereby  
84 constraining design flexibility (Gil and Tether 2011; Swanson and Sakhrani 2020). These  
85 considerations guide the study's practical motivation: "How can design flexibility of large-  
86 scale projects be enhanced for future uncertainties?"

87 To address this question, Real Options Reasoning (ROR) is employed as a framework,  
88 leveraging logic and heuristics to present real options as an executive decision-making  
89 approach (McGrath 1997). ROR's suitability stems from its encouragement of proactive,  
90 flexible investment management based on contingent circumstances (Trigeorgis and Reuer  
91 2017). ROR is qualitative, employs heuristics and focuses on the strategic aspect of  
92 decisions. Heuristics are specific guidelines or rules that provide a simplified way to make  
93 certain types of decisions within the larger framework of ROR (McGrath et al. 2004).  
94 Managers' heuristics may be deficient, yet their patterns of strategic decisions may crudely  
95 approximate decisions informed by formal real option valuation approaches (McDonald  
96 2000). Heuristics play an important role in ROR for several reasons: They simplify the  
97 decision-making process by offering practical guidelines or rules of thumb; enable faster  
98 decision-making; are flexible and adaptable to various situations; provide a common  
99 language for discussing real options; bridge the gap between theory and practice; can be

100 refined and improved over time based on real-world feedback and experience (see also  
101 (Love et al. 2022a; b) for heuristics application in engineering management).

102 This study provides both methodological and theoretical contributions. Methodologically, it  
103 introduces an innovative approach grounded in modularization and project safeguards.  
104 Modularization, fostering a one-to-one function-component relationship, bolsters flexibility  
105 (Efatmaneshnik et al. 2020), while project safeguards integrate real options within project  
106 outputs (Gil 2007, 2009). These safeguards are either passive (design-oriented) or active  
107 (involving design and execution).

108 The research implications are threefold: firstly, a need to enhance existing appraisal  
109 approaches to encompass uncertainty alongside known risks in large infrastructure projects;  
110 secondly, a call for further development of Real Options theory to provide more structured  
111 and mature methodologies for decision-makers in construction contexts; and thirdly, an  
112 exploration of strategies to overcome industry challenges and promote the adoption of  
113 modularization and safeguards, enabling greater flexibility in infrastructure design and  
114 execution. The paper introduces its background and rationale before outlining the  
115 conceptual framework in Section 3. Section 4 illustrates the approach's effectiveness  
116 through the Heathrow Airport case. Section 5 discusses theoretical and managerial  
117 implications, with Section 6 offering conclusions and suggesting future research directions.

## 118 **2 Background**

### 119 ***2.1 Uncertainty and Design Flexibility***

120 Design flexibility addresses limitations in human foresight recognizing the unpredictable  
121 nature of the future (de Neufville and Scholtes 2011). To effectively navigate this uncertainty,  
122 infrastructure must be designed to accommodate a range of potential scenarios.

123 Additionally, the "flaw of averages" fallacy, assuming average conditions for project  
124 performance, must be resisted (Taleb 2007). While conventional investment appraisal  
125 approaches handle anticipated risks well, they struggle with uncertainty (Love et al. 2022a).  
126 Changing requirements further complicate matters, especially in large-scale projects where  
127 the scale and complexity can render requirements unreliable and subject to change  
128 (Krystallis and Locatelli 2022; Seo et al. 2021).

129 Design flexibility is pivotal to handling uncertainty and adapting to evolving needs, uses, and  
130 capacities (Cardin 2014; de Neufville and Scholtes 2011). Its value stems from recognizing  
131 that investing in provisions that may not yield benefits due to unforeseen future scenarios is  
132 a risk (Gil and Beckman 2009). By enhancing a project's ability to change, design flexibility  
133 helps large infrastructure avoid future risks and seize opportunities (Gil et al. 2015; Jalali  
134 Sohi et al. 2021). This approach ensures that the project remains inherently flexible to  
135 accommodate change. For example the NATS case in the UK implemented a flexible  
136 architecture of the control tower (Gil and Tether 2011) and flexible contracts proved to be  
137 effective in the success of public-private partnerships in India (Delhi and Mahalingam 2020).

## 138 **2.2 Insights from Real Options Theory in Capital Projects**

139 Built-in options derive from Real Options theory, positing that the benefit of flexibility must  
140 outweigh the associated costs (Trigeorgis and Reuer 2017). Central to this theory is the  
141 concept of an option, granting the right but not obligation to take specific future actions at a  
142 specified cost. Real options theory comprises two approaches: Real Options Valuation  
143 (ROV) and Real Options Reasoning (ROR). While ROV employs formal analytical models  
144 to value options, ROR relies on verbal theorizing without analytical modeling. ROR is  
145 particularly applicable when key drivers of real options can be conceptually identified and  
146 synthesized (McGrath 1997).

147 ROR employs heuristics, representing real options as a way of thinking for executives,  
148 offering an intuitive and logical tool for maintaining options or exploiting them (Trigeorgis  
149 and Reuer 2017). While ROR is adopted informally by decision-makers to negotiate flexibility  
150 value, it lacks the formalization seen in ROV, and its application in construction is less  
151 mature (Gil et al. 2015; Krystallis et al. 2022).

### 152 **2.3 Enhancing Design Flexibility with Modularization**

153 Recent studies have demonstrated that design flexibility can be empowered through ROR  
154 and strategies like modularization, overengineered systems, and repeatable systems  
155 (Krystallis et al. 2022). These strategies enhance an infrastructure's ability to manage  
156 uncertainty. Modularization marks a shift toward industrialized construction, promoting  
157 controlled manufacturing and assembly of building components (Kluck and Choi 2023).  
158 Modularization literature is rich and provides insights on modularization strategies (Pan and  
159 Hon 2020; Pan and Zhang 2023), internal competencies (Lessing and Brege 2018), firm's  
160 choice to use external competencies (Zhou et al. 2023), and interfaces between modules  
161 and site-based work (Pan et al. 2023).

162 Limited research has explored its potential to enhance flexibility in large-scale infrastructure  
163 (Efatmaneshnik et al. 2020). Despite the benefits, industry reluctance to adopt  
164 modularization and design flexibility persists due to challenges such as unskilled labor,  
165 inadequate training, errors, and lack of coordination (Assaad et al. 2022, 2023; Choi et al.  
166 2019) or logistical issues and unsynchronized information accuracy on construction sites  
167 (Wu et al. 2022).

168 **2.4 Research gap**

169 One significant research gap pertains to the limited familiarity among practitioners with  
170 modularization and flexibility concepts in large-scale projects. There seems to be a  
171 resistance to depart from traditional project management methods. This research gap  
172 implies that there is room for exploring strategies to increase awareness and understanding  
173 of the benefits of modularization and flexibility within the industry. Modularization is a  
174 promising strategy with transformative potential for the construction sector. Yet, the role of  
175 modularization in infusing flexibility into large-scale infrastructure, promoting easier  
176 maintenance and robust coping strategies against uncertainty, remains understudied.  
177 Despite recognizing their potential, the implementation of modularization and design  
178 flexibility is often perceived as costly, lacking clear returns.

179 The second research gap is the neglect of uncertainty management in conventional  
180 appraisal approaches for large-scale projects. Many existing project management methods  
181 prioritize risk mitigation and capital cost control but may not adequately address uncertainty,  
182 particularly in the context of design flexibility. In addressing these two points, there is room  
183 for developing and validating new approaches or frameworks that specifically incorporate  
184 uncertainty management, aligning with the principles of ROR and modularization. To  
185 address these concerns, a proposed framework is outlined next.


186 **3 Conceptual Framework Development**

187 Building on Gil (2009), this study introduces a novel methodological approach (Figure 1) that  
188 draws upon robust theoretical insights from the engineering management literature. The  
189 epistemological stance of this study follows a positivist paradigm to formulate a prescriptive  
190 model, aligning with the methodological orientations typically embraced by the engineering  
191 and scientific management communities (Svejvig 2021). The deductive framework



192 comprises four distinct steps and nine heuristics, synthesized from the integration of  
193 previously fragmented aspects of engineering management research. Subsequently, these  
194 four steps are explained by outlining the relevant literature that forms the theoretical  
195 foundation for developing the nine heuristics. The proposed approach encompasses the  
196 following sequential steps:

- 197 • Step 1: Interpreting strategic needs of design flexibility into real options
- 198 • Step 2: Determining the type of infrastructure products and modularization options
- 199 • Step 3: Operationalizing ROR and modularization with safeguards
- 200 • Step 4: Estimating the cost of investment with and without design flexibility

201  Figure 1. Proposed methodological approach

202 We performed numerical validation to confirm the effectiveness of the proposed method, a  
203 comparative analysis was conducted to compare the traditional appraisal method and the  
204 proposed one by comparing the cost of investment with and without design flexibility. The  
205 advantages of the proposed method over the existing approach were also discussed through  
206 subjective assessment in Section 5.1. However, further data collection and analyses are  
207 needed to conclusively validate decision makers' perceived sense of the proposed method's  
208 results.

### 209 **3.1 Step 1: Interpreting strategic of design flexibility needs into real options**

210 The approach acknowledges that infrastructure project business cases frequently lack  
211 comprehensive and reliable data on the evolution of the infrastructure over 30 to 40 years  
212 post-handover (Whyte and Nussbaum 2020). To overcome this, the initial step simplifies the  
213 system's complexity. Complex systems present challenges in understanding all variables  
214 and their interactions (Andringa et al. 2022). Drawing from complexity literature (Ramasesh

215 and Browning 2014), complexity comprises element and relationship aspects. Reducing  
216 these complexities involves conceptualizing the infrastructure as a hierarchical arrangement  
217 of interconnected subsystems, known as near-decomposability (Simon 1962). Near-  
218 decomposable systems allow encapsulating subsystem specifics into generalized  
219 parameters.

220 In line with design flexibility literature, these subsystems should have embedded options (de  
221 Neufville and Scholtes 2011). ROR assists when quantifying operational option values is  
222 challenging due to data limitations or organizational constraints (de Neufville and Scholtes  
223 2011; Taleb 2016). However, such options often entail higher upfront costs while offering  
224 flexibility that could lead to cost reductions during the lifecycle of the infrastructure (Krystallis  
225 et al. 2022). ROR covers choices like expansion, deferral, switching, or abandonment (Table  
226 1), forming the basis for the first heuristic.

227 Table 1. Option types considered in this study

228

229 **Heuristic 1:** Reduce complexity by subdividing the project into interrelated yet distinct near-  
230 decomposable subsystems. Each of these near-decomposable subsystems will possess its  
231 unique set of real options. Consequently, both element and relationship complexities are  
232 mitigated, making them more manageable, enabling us to concentrate on the collective  
233 interactions of the subsystems.

234 Next, project teams must consider environmental uncertainties surrounding near-  
235 decomposable subsystems. Uncertainties may fall into known unknowns and unknown  
236 unknowns (Ramasesh and Browning 2014). Known unknowns are managed conventionally,  
237 while unknown unknowns divide into unknowable and knowable unknowns (Ramasesh and

238 Browning 2014). Unknowable unknowns are unpredictable rare events (e.g., tsunamis).  
239 Knowable unknowns, foreseen by decision-makers but unaccounted due to cognitive  
240 barriers, are addressed here (De Meyer et al. 2002; Taleb 2016). The paper's approach  
241 deals with this latter category. When evaluating flexibility in infrastructure projects, there are  
242 several factors and features to consider (Miller and Waller 2003): General Environmental  
243 Uncertainties: These encompass elements in the business environment, such as  
244 government policies, economic conditions, and societal trends, which have the potential to  
245 impact all projects in a specific location. Industry-Level Uncertainties are related to factors  
246 that affect the structure of the industry. This includes unpredictabilities concerning buyers,  
247 suppliers, and current or potential competitors. Firm-Specific Uncertainties are uncertainties  
248 that are unique to a particular company or organization. They involve aspects like internal  
249 operations, research and development, financing, and the behaviors of the company's  
250 management and employees (see Figure 1). Incorporating these considerations can help  
251 enhance the comprehensiveness of the evaluation and outlined decision-making process.  
252 From here, Heuristics 2, 3, and 4 emerge.

253 **Heuristic 2:** Assess the owner organization's strategic needs for design flexibility and how  
254 the project aims to address them, e.g., by analyzing the project's business case. Identify the  
255 statements that are specific to each of the subsystems identified in Heuristic 1. These  
256 statements serve as the basis of the study. To evaluate the strategic statement  
257 corresponding to each subsystem, assess: (1) the degree of foreseen uncertainty; and (2)  
258 the impact of foreseen uncertainty on the infrastructure design.

259 For (1): identify threats and alternative paths to achieve project outcomes. For example,  
260 qualitatively (e.g., high, medium, low), consider the volatility of market trends and the degree  
261 of uncertainty for each subsystem. If such market volatilities exist, consider whether and  
262 how the project can adapt to them, e.g., in terms of technology or new regulatory regimes.

263 For (2): Consider the impact of foreseen uncertainties on the infrastructure design of each  
264 subsystem as a function of prospective market changes (e.g., by considering shifts in  
265 demand and supply). Qualitatively assess the impact for each subsystem in its ability to  
266 become more responsive to change.

267 **Heuristic 3:** A set of options follows. The options need not be complex; they need to be  
268 actionable and have a precise aim. Use the real options typology (switch, alter scale, stage)  
269 to test which option might better correspond to each subsystem's foreseen uncertainties  
270 identified earlier.

271 **Heuristic 4:** Qualitatively assess each option that was derived in Heuristic 3 against the  
272 following three criteria: i. The strategic value of the option – ask what valuable functionality  
273 is added to the subsystem from exercising the option in the future; ii. The degree of likelihood  
274 of exercising the option; iii. The time frame for when the infrastructure owner may exercise  
275 the option. The timeframe is usually predicted by the infrastructure owner. Assume that  
276 options are perpetual, that is, each option shall stay open throughout the asset's design life.  
277 In this early stage, do not yet assess the exercise costs.

### 278 **3.2 Step 2: Determining the type of infrastructure products and modularization** 279 **options**

280 This step employs modularization insights to exercise built-in options by swapping or adding  
281 modules. Modular systems inherently allow flexible evolution (Baldwin and Clark 2000;  
282 Efatmaneshnik et al. 2020). Modular product architectures feature a 1-to-1 mapping of  
283 functions to physical components and standard interfaces between them, while integral  
284 product architectures lack such flexibility due to complex mappings and tightly coupled  
285 interfaces (Ulrich 1995).

286 Modularization enables adaptive changes to product design without total reconstruction  
287 (Efatmaneshnik et al. 2020). However, challenges arise when modularization is seen as  
288 costly, potentially increasing as modules multiply (Assaad et al. 2022, 2023; Ethiraj and  
289 Levinthal 2004). In such cases, integral products might be necessary, despite their lack of  
290 flexibility due to numerous interconnected interfaces (Gil 2007; Ulrich 1995), yielding  
291 Heuristic 5.

292

293 **Heuristic 5:** For each option: (1) Identify whether subsystems should be integral or modular  
294 and define the functional mapping between them, be it 1-1, 1-many, or many-many. (2)  
295 Clarify the implications of the function mapping for each subsystem.

296 For (1), analyze:

297 i. Determine which functional elements could be modular from the project's start, such as  
298 technologies with limited standalone value but substantial impact when integrated into the  
299 infrastructure system.

300 ii. Identify elements that could be modularized in relation to other subsystems during  
301 construction, adhering to 'tight free' principles to allow flexibility.

302 iii. Recognize elements that should remain integral, constrained by interdependencies that  
303 would be uneconomical to break apart, especially when integral architectures are more  
304 practical than introducing modularization.

305

306 For (2), assess the depth and scope of modularization to be employed by:

307 i. Setting achievable limits for desired modularization to avoid navigating an excessively vast  
308 design space.

309 ii. Balancing benefits gained against time investments required for testing and integration  
310 phases.

311 **3.3 Step 3: Operationalizing ROR and modularization with safeguards**

312 Excessive investment in modularization can lead to sunk costs if unused (Gil and Tether  
313 2011). Alternatively, safeguards can complement modularization by ensuring  
314 responsiveness to evolving changes in complex infrastructure (Gil 2007). Without  
315 modularization, safeguards like overengineering introduce flexibility to integral architectures  
316 (Krystallis et al. 2021). Safeguards operationalize ROR, integrating options into outputs (Gil  
317 2007, 2009), facilitating prompt responses to anticipated or unforeseen changes with  
318 minimal disruption. Safeguards can be active or passive. Active safeguards involve design  
319 and execution. They suit low uncertainty and modularization, or high modularization to lower  
320 option exercise costs (Gil 2007). Passive safeguards involve design only for moderate-high  
321 uncertainty and low modularization. They reserve space for potential use, cost-effective  
322 compared to no safeguards (Gil 2009; Gil and Beckman 2009). Heuristics 6 and 7 derive  
323 from this.

324 **Heuristic 6:** For each option, define the foreseen uncertainty (Heuristic 2) and level of  
325 modularization (Heuristic 5). Evaluate whether the existing modularization sufficiently aligns  
326 with the option's objectives. Integrate safeguards to operationalize real options during  
327 design (passive safeguards) or construction (active safeguards). This step aids in identifying  
328 suitable safeguards that complement modularization.

329 **Heuristic 7:** In scenarios of high uncertainty and low modularization, implement passive  
330 safeguards. For cases of low uncertainty and low modularization, choose active safeguards.  
331 Employ active safeguards when both uncertainty and modularization are low. If both  
332 uncertainty and modularization are high, forgo safeguards.

333 **3.4 Step 4: Estimating the cost of investment with and without design flexibility**

334 Investing in flexibility is challenging due to high costs and large projects need significant  
335 capital for built-in options. While evidence supports their long-term value (Cardin et al. 2015;  
336 Gil and Tether 2011), financial priorities often clash. Sponsors aim to minimize initial costs  
337 (Krystallis et al. 2022). To incentivize flexibility investment, operational revenue gains are  
338 vital, resembling 'payment-by-results' (Krystallis et al. 2022). This step of the approach  
339 computes costs with and without flexibility and shows that options' cost outweighs potential  
340 unprotected costs. This derives Heuristics 8 and 9.

341 **Heuristic 8:** Identify the activities and resources required for each safeguard's  
342 implementation, treating each safeguard as an independent element whenever possible.  
343 Estimate the development costs associated with integrating these safeguards into the  
344 development process. For active safeguards, base cost estimates on similar projects that  
345 have used the materials or processes required to embed the safeguard. Adjust costs for  
346 current inflation rates. For passive safeguards, consider the cost of relevant land. Also,  
347 factor in administrative expenses linked to procuring land, especially if the land is outside  
348 the project's premises. Evaluate each option with cost-effectiveness in mind. Consider  
349 whether, if exercised, the option aligns with the concept of payment-by-results, meaning that  
350 the investment needed for flexibility would enhance revenue streams for the asset owner.

351 **Heuristic 9:** Calculate the cost of implementing the safeguards, including the additional  
352 expenses involved in integrating them into the system. Qualitatively assess the impact of  
353 embedding each safeguard (low, medium, high). Estimate the costs associated with  
354 exercising built-in options for flexibility without initial safeguard investment. Qualitatively  
355 evaluate the impact of exercising these options without safeguards. Determine the  
356 safeguarded infrastructure's cost as a percentage of the project's total allocated budget.

357 Calculate the total cost of modifying the infrastructure with design flexibility in place as a  
358 percentage of the project's total allocated budget. Finally, compute the percentage  
359 difference between these two values to emphasize the impact of design flexibility on the  
360 project.

361

#### 362 **4 Illustrative Case Study**

363 In this section, the methodological approach is retrospectively applied to the case of  
364 Heathrow's airport expansion plans (Department for Transport 2016; Heathrow 2019) to  
365 critically evaluate the proposed methodology's main advantages and its implications for the  
366 management of large infrastructure projects. The Heathrow case provides a compelling  
367 research setting, given the uncertainty in the nature and quantification of the benefits to  
368 direct users. The case exemplifies a typical instance of a large-scale infrastructure project  
369 characterized by inherent uncertainty (Denicol et al. 2020). Predominantly, we managed to  
370 acquire the official project data, which serves as a well-defined foundation for applying our  
371 methodological approach. Notably, this project has also sparked controversy, as local  
372 communities have raised concerns and questioned its overall value (Robinson 2019).

373 In contrast, our method shows that the uncertainty of the project can be reduced by framing  
374 decisions as real options. Thus, when compared with traditional appraisal approaches, our  
375 method demonstrates how ROR may increase the overall value of the project, with minimal  
376 costs. Importantly, it demonstrates that modularization and safeguards are far more efficient  
377 measures against uncertainty compared to not having them at all and provides policymakers  
378 and projects stakeholders measurable results to compare against the original masterplan.

379 In the case illustrated, the main objective behind the expansion is to alleviate the pressure  
380 of the current twin runways operating at 99% capacity since 2012 (not counting for the



381 pandemic). Based on official data, the master plan promises a 75% increase in passenger  
382 traffic from the pre-pandemic 80 million passengers per annum (MPPA) to the projected 143  
383 MPPA by 2050 when the project is fully delivered (Department for Transport 2016). Upon  
384 careful evaluation, only four out of 10 subsystems would directly contribute to Heathrow's  
385 2050 objective after reviewing the official data of Heathrow's masterplan and supporting  
386 documentation: (1) Airfield, (2) Terminals, Satellites and Aprons, (3) Rail and (4) Parking.  
387 The expansion involves ten subsystems (Table 2) across four phases (Table 3).

388 Table 2. Constituent areas of the expansion\* (Heuristic 1)

389

390

Table 3. Phase breakdown\*

391

392

#### 393 **4.1 Step 1: Interpreting strategic needs for design flexibility into real options**

394 As Heathrow anticipates launching a mammoth £14 billion expansion, it is vital to embed  
395 design flexibility to extend the life and value of the project for as long as possible. In this  
396 step, the flexible design evaluation and proposals will take the form of six real options  
397 (Appendix 1). All of the proposed options stem from Heathrow Airport Limited (HAL) official  
398 statements. Therefore, each option is a tentative solution to HAL's expression firmly stated  
399 in this consultation document.

400 **4.2 Step 2: Determining the type of infrastructure products and modularization**  
401 **options**

402 The 30-year projection for each option was estimated based on the probability of exercise,  
403 aligned with Phase 4 of the anticipated expansion delivery. Additionally, the modularization  
404 of each option was indicated (Table 4). This identification enables the project team to make  
405 informed assessments regarding which infrastructure products should be safeguarded and  
406 which ones can remain unaltered (as detailed in the subsequent step).

407 Table 4. Assessing the modularization of real options (Heuristic 5)

408

409 **4.3 Step 3: Operationalizing ROR and modularization with safeguards**

410 Next, the real options with the respected subsystems of the expansion were associated. In  
411 addition, each option is supported by an appropriate safeguard (Table 5). Together, options  
412 and safeguards are directly linked to each of the four expansion subsystems.

413 Table 5. Delivering real options with safeguards

414

415 **4.4 Step 4: Estimating the cost of investment with and without design flexibility**

416 Finally, the cost of safeguarding each option was assessed. This cost was juxtaposed with  
417 the potential expense the airport might incur if the option were required in the future but had  
418 not been safeguarded during the design phase (Table 6). This comparison serves to provide  
419 a clear understanding of the cost-saving advantages inherently associated with  
420 incorporating safeguarding mechanisms into the infrastructure's design.

Table 6. Cost of investment with and without safeguards

421

422

## 423 **5 Discussion**

### 424 **5.1 *Research implications for the appraisal of large infrastructure projects***

425 When compared to traditional appraisal methods such as DCF, ROI, or NPV, the greatest  
426 utility of our approach lies in its capacity to assess embedded flexibility when structuring  
427 capital investments susceptible to uncertainty (Table 7). For instance, the study delved into  
428 six options that could be particularly advantageous for HAL as the expansion progresses  
429 through its four-stage implementation. Aligned with Heathrow's preferred masterplan, these  
430 options are directly associated with the four distinct sub-systems of the expansion. Within  
431 the proposed infrastructure, potential ways in which design requirements could benefit from  
432 increased flexibility were identified. Each safeguard and modularization component carries  
433 specific objectives aimed at extending the asset's lifespan and maximizing its value. The  
434 study challenges the prevailing paradigm of conventional appraisal methods, which assume  
435 project outcomes to be static and vulnerable.

436 While conventional appraisal approaches like DCF, ROI, and NPV are useful in  
437 accommodating risks, they often lack the ability to factor in a project's uncertainties through  
438 statistical methods (Love et al. 2022a; b). Risks and uncertainties, if uncontrolled, can lead  
439 to the rise of claims, conflicts, and disputes during the course of a project (Ahmed and El-  
440 Adaway 2023). Instead, this study advocates the importance of planning for uncertainty,  
441 enabling large infrastructure assets to adapt to a rapidly changing environment (Krystallis et  
442 al. 2016, 2021).

443 To fulfill these expectations, the study introduces a novel methodological approach to design  
444 flexibility, comprising four sequential steps. Each step is executed in sequence and  
445 operationalized through a set of practical heuristics, contributing to the vision of "homo-  
446 heuristicus" (Love et al. 2022b). Despite a lack of extensive research on the utilization of  
447 heuristics to enhance infrastructure project appraisal decision-making, this paper adds to  
448 the body of literature aimed at minimizing cost variance under uncertainty, advocating for  
449 the incorporation of heuristics in formulating infrastructure project appraisals (Love et al.  
450 2022a; b).

451 Table 7. Comparison between conventional appraisal approaches and a design flexibility  
452 approach

453

## 454 **5.2 Research implications for Real Options theory**

455 This study has implications for Real Options theory which has garnered widespread  
456 recognition for its departure from probabilistic reasoning and its ability to encompass  
457 uncertainty within the realm of large infrastructure projects. Specifically, ROV is acclaimed  
458 as a viable solution to mitigate decision-makers' biases, guiding their focus toward the most  
459 advantageous projects (de Neufville et al. 2009). In contrast, ROR is still in its nascent  
460 stages. ROR demonstrates its highest utility in situations where mapping financial options  
461 theory into tangible investment decisions and their valuation, as emphasized in ROV,  
462 presents challenges (Trigeorgis and Reuer 2017). ROR finds value in contexts where  
463 analytical modeling assistance is limited, allowing decision-makers to formulate and test  
464 hypotheses by relying on straightforward heuristics (Gil et al. 2015; Krystallis et al. 2022).

465 However, ROR operates as a high-level heuristic strategy that guides executives toward  
466 satisfactory and adaptable solutions (McGrath et al. 2004). Notably, there currently exists  
467 no formal framework based on ROR that enables decision-makers to efficiently undertake  
468 design flexibility decisions within capital projects (Gil et al. 2015). The methodological  
469 approach presented in this study seeks to address this void by introducing a means for more  
470 objective assessments, quantifying uncertain payoffs against the initial costs of flexibility.  
471 Moreover, this approach aids organizations and executives in more effectively navigating  
472 creativity and ambiguity (Trigeorgis and Reuer 2017), accounting for the diverse spectrum  
473 of potential futures that their investments may align with.

474 While heuristics are valuable for simplifying complex tasks, they are not without their  
475 limitations, such as biases, errors, and overgeneralization. Next, we outline how research  
476 can overcome the common problems of heuristics:

- 477 • Identifying Biases and Cognitive Errors: Research can delve into the cognitive biases  
478 that often influence heuristic-based decisions. By studying these biases, such as  
479 confirmation bias (McGrath et al. 2004), researchers can raise awareness among  
480 decision-makers.
- 481 • Providing Empirical Evidence: Research can offer empirical evidence to support or  
482 challenge the effectiveness of specific heuristics (Yilmaz et al. 2016). By conducting  
483 experiments and analyzing real-world data, researchers can provide insights into  
484 when heuristics work well and when they might lead to suboptimal outcomes.
- 485 • Combining Heuristics with other Decision Strategies: Research can explore how  
486 heuristics can be effectively combined with other decision strategies, such as  
487 scenario planning (Miller and Waller 2003). Understanding when to rely on heuristics  
488 and when to use complementary methods is essential for better decision-making.

- 489       • Feedback Loops: Research can establish feedback loops in decision-making  
490       processes. This involves continuously evaluating the outcomes of heuristic-based  
491       decisions and adjusting the heuristics as needed (Triantis 2005). By gathering  
492       feedback and adapting heuristics over time, organizations can improve their decision-  
493       making effectiveness.

494   **5.3 Research implications for modularization and safeguards**

495 By placing modularization at the core of this innovative methodological approach, as  
496 exemplified by the Heathrow case, both modularization and safeguards emerge as  
497 fundamental elements within a design flexibility framework. As observed in the Heathrow  
498 case, five out of the six real options should be actively safeguarded, given their heightened  
499 susceptibility to alterations according to Heathrow's criteria. Although implementing  
500 safeguards incurs sunk costs, the degree of uncertainty associated with exercising these  
501 options remains relatively low. Given these circumstances and considering the prevailing  
502 uncertainty, it proves more advantageous for HAL to invest in safeguards at present rather  
503 than embarking on a potential future endeavor of reconfiguring the entire structure (Krystallis  
504 et al. 2023). This study's contribution extends to the field of modularization literature and the  
505 ongoing discourse concerning the costliness of modularization initiatives (Assaad et al.  
506 2022, 2023; Efatmaneshnik et al. 2020). Demonstrating the merits of modularization, when  
507 accompanied by project safeguards, this study underscores its appeal to infrastructure  
508 owners who undertake strategic, long-term considerations in their investment decisions.

509 Second, this study posits that modularization and safeguards should act as the forerunners  
510 of a project's evolution. Consequently, the value of the infrastructure is no longer solely  
511 reliant on the vagaries of time. Instead, through the adoption of modularization and  
512 safeguards, change becomes a catalyst for the project's growth. Arguably, the combination

513 of modularization and safeguards has the potential to transform the implications of change  
514 for large-scale infrastructure, shifting them from potentially detrimental to potentially  
515 adaptive, as depicted in Figure 2.

516 Figure 2. Project Value Over Time without modularization and safeguards (left) and with  
517 modularization and safeguards (right)

518 In this context, the methodological approach advocated by this study encourages policy-  
519 makers, developers, and supply chain embrace greater optionality capabilities, thereby  
520 enhancing the operational longevity of projects.

#### 521 **5.4 Managerial implications**

522 The new methodological approach presented in this study offers a structured framework for  
523 effectively communicating the advantages of design flexibility using heuristics. Below,  
524 several recommendations are put forth:

- 525 • The methodological approach outlined in this article retains a degree of subjectivity and  
526 relies on the expertise and experience of decision-makers. Crafting flexibility within an  
527 infrastructure project is a nuanced task that involves a careful balance between  
528 managing the project budget and ensuring the asset's adaptability to uncertain  
529 requirements. It emerges as a delicate equilibrium between control (affordability) and  
530 flexibility.
- 531 • Decision-makers hold the responsibility to champion design flexibility from the project's  
532 inception. When the project client emphasizes design flexibility, it sets a precedent for  
533 others to follow suit. The supply chain endeavors to meet the client's stipulations;  
534 therefore, if flexibility is not explicitly outlined, it is unlikely to receive the necessary  
535 attention.

- 536 • Traditional assessments and invitations for tenders should integrate criteria to evaluate  
537 design flexibility assessments, which should be an integral aspect of the technical  
538 solution. For instance, the tender might specify the initial cost of flexibility and the  
539 potential advantages of incorporating flexibility into the commercial solution. This  
540 clarification serves to highlight the value of flexibility to both parties and enables clients  
541 to assess the benefits-to-costs ratio of incorporating flexibility.
- 542 • Infrastructure owners and developers should incorporate modular designs into their  
543 overall strategies for infrastructure delivery and asset management. This integration  
544 should encompass pertinent safeguarding measures, including both passive and active  
545 safeguards, to ensure that future infrastructure investments remain adaptable amidst  
546 uncertainty.
- 547 • The responsibility for selecting and implementing modularization techniques and  
548 safeguards within projects lies with the owner. The methodological approach could guide  
549 such decisions. Moreover, considering that infrastructure owners often prioritize a  
550 cooperative culture more highly than contractors when facilitating modularization (Choi  
551 et al. 2020), the methodological approach should encourage such collaboration by  
552 engaging both parties (clients and contractors) throughout each step of the approach.

## 553 **5.5 Limitations**

554 While we focused on Heathrow's case, we believe our findings extend to the wider airport  
555 industry and other build environment settings. Future research should compare our insights  
556 to other sectors like transportation and process industries, with varying uncertainties and  
557 sub-system complexities influencing flexibility strategies. Future research could explore  
558 additional possible factors or features that need to be considered as explained in Miller and  
559 Waller (2003) on evaluating flexibility with ROR.



560 This study employed heuristics for its approach, albeit not exhaustively. Given the  
561 complexity of large projects, more research is needed for a balanced approach combining  
562 control and design flexibility (Gil and Tether 2011) powered by heuristics (Love et al. 2022a;  
563 b). Further studies could test and expand our findings, using case studies to explore  
564 concepts like ROR, modularization, and safeguards. Additionally, it is important to note that  
565 our method was applied retrospectively, and its ex-ante application in future projects  
566 remains unexplored, with no data on decision-makers' perspectives.

567 Despite limitations, this study emphasizes modularization's potential impact on long-term  
568 infrastructure performance, however we acknowledge that more research is needed to  
569 understand the key risks impacting costs and schedule of modular construction projects  
570 (Abdul Nabi and El-Adaway 2021), collaboration requirements (Abdul Nabi et al. 2023) and  
571 use of smart contracts to achieve greater flexibility (Chen et al. 2023). Additionally, future  
572 research could assess design flexibility and modularization's prolonged effects on service  
573 life. For instance, operational readiness influenced by modularization has been studied (Al-  
574 Mazrouie et al. 2021). These efforts could extend to operations post-handover. Recent  
575 research highlighted modularization's adaptability to situations like pandemics (Pan and  
576 Zhang 2022), suggesting valuable insights for emergency management in construction.

## 577 **6 Conclusion**

578 The study proposes an innovative approach empowering project leaders to tackle  
579 uncertainties intrinsic to large-scale projects. The method fosters a shared understanding of  
580 design flexibility's benefits, guides project selection aligned with growth goals, and manages  
581 uncertainties by conceptualizing projects as sequenced steps. This method comprises four  
582 sequential steps, each pivotal for enhancing design flexibility. It begins by translating  
583 strategic needs into tangible real options, enhancing adaptive decision-making. The

584 subsequent step involves selecting optimal product types and modularization options to  
585 fortify flexibility. Operationalizing risk, modularization, and safeguards in the third step  
586 cements flexibility into project architecture. The final step involves cost-benefit analysis,  
587 aiding informed investment decisions.

588 These steps, enriched by heuristics, offer a structured approach to grasp, strategize, and  
589 implement design flexibility, transforming it from theory to impactful project management. By  
590 intertwining these steps and heuristics, project leaders can tackle future uncertainties while  
591 optimizing resources and bolstering long-term investments. The approach, fueled by ROR  
592 and heuristics, facilitates intuitive executive decision-making through practical shortcuts,  
593 particularly when analytical modeling faces limitations. Ultimately, this approach guides  
594 projects towards a more adaptive future.

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#### 598 **Data Availability Statement**

599 All data, models, and code generated or used during the study appear in the submitted  
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814 **List of figure captions**

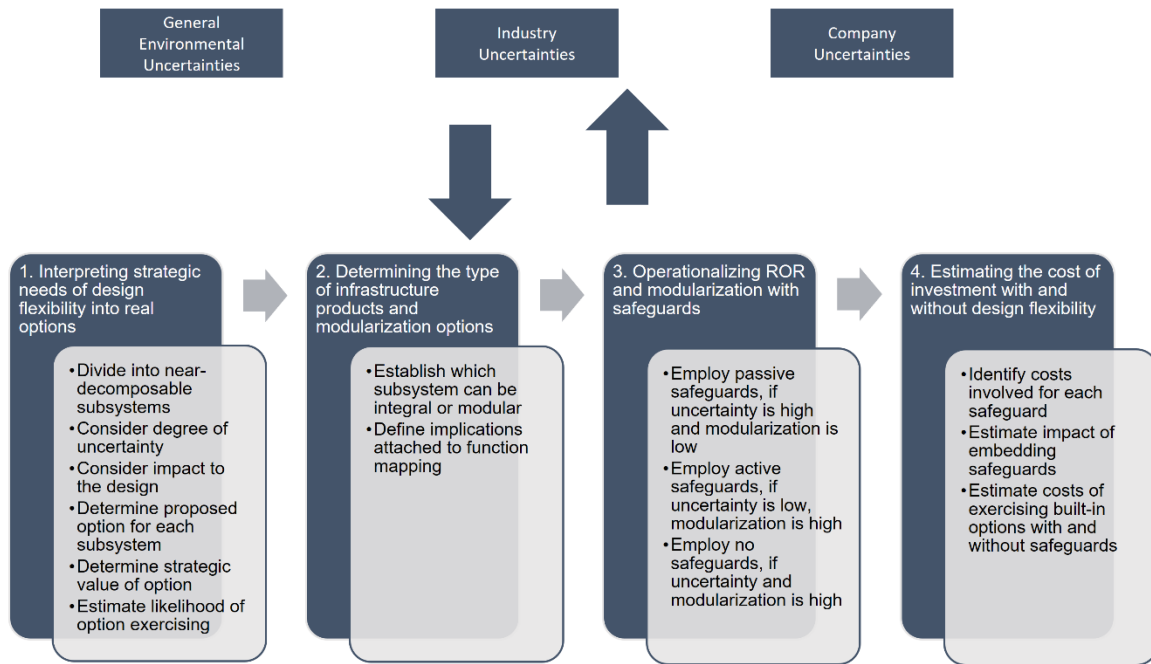
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816 Figure 1. Proposed methodological approach

817 Figure 2. Project Value Over Time without modularization and safeguards (left) and with  
818 modularization and safeguards (right)

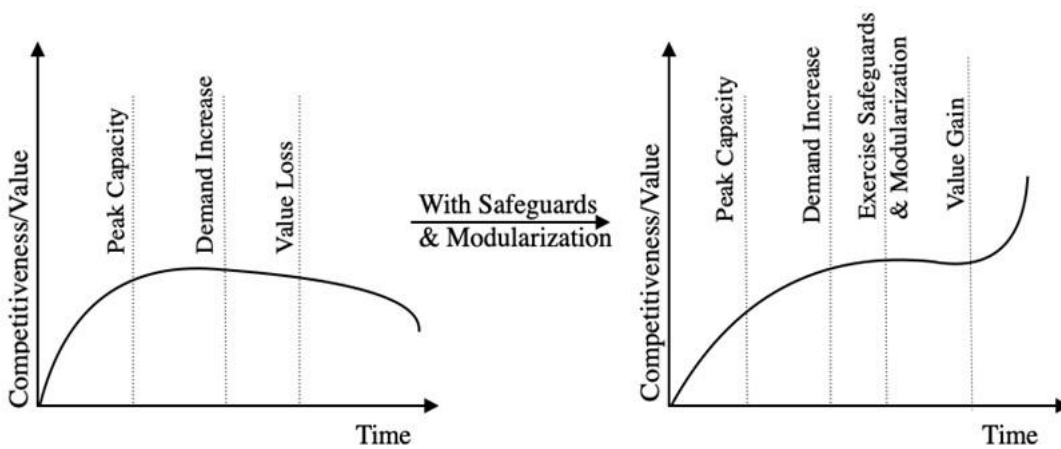
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822 Figure 1. Proposed methodological approach



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824 Figure 2. Project Value Over Time without modularization and safeguards (left) and with  
825 modularization and safeguards (right)

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Table 1. Option types considered in this study

Option type	Description
<b>Grow</b>	Increase capacity in response to future events that will make growth economically justifiable
<b>Stage</b>	Delay or stage proceeding to the next stage, only after reassessing the costs and benefits of completing the previous stage.
<b>Switch</b>	Switch between production processes, functions, or outputs
<b>Alter scale</b>	Expand or contract if the project proves successful/unsuccessful.

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Table 2. Constituent areas of the expansion\* (Heuristic 1)

<b>Airfield</b> <i>(i.e. additional runways + taxiways)</i>	<b>Airport Supporting Development</b>
<b>Terminals, Satellites and Aprons</b> <i>(i.e. new terminal concourse T5X, its Satellite T5XN and corresponding aprons)</i>	<b>Parking</b> <i>(Only Northern and Southern Multistory Car Park facility)</i>
<b>Roads and Rail</b> <i>(Only rail link between T5X and T5XN + Link between T5 and T5XN)</i>	Displaced Land Uses and Community Facilities
Active travel	Landscape
Water Environment	Utilities

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\* The bold text marks the scope of this paper.

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Table 3. Phase breakdown\*

Phase 1 (2026)	Phase 2 (2030)	Phase 3 (2035)	Phase 4 (2050)
<ul style="list-style-type: none"> <li>Proposed new runway will be operational</li> <li>New taxiway bypass from new terminal to Terminal 5 will be operational</li> <li>Multistory Terminal 4 carpark will be completed</li> </ul>	<ul style="list-style-type: none"> <li>First phase of terminal 5X satellite will be open (an expansion to the existing Terminal 5)</li> <li>Southern Parkway will be available</li> </ul>	<ul style="list-style-type: none"> <li>Terminal 5X satellite will be completed including northern extension.</li> <li>First phase of Terminal 5XN (adjacent to the new runway) will be operational including additional aircraft stands</li> </ul>	<ul style="list-style-type: none"> <li>Terminal 5X will be fully delivered</li> <li>Northern Parkway will be fully built offering a multistory carpark (serving T2).</li> <li>Additional taxiways will be operational providing access to the new terminals</li> </ul>

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\*This table only contains information that is relevant to the subsystems addressed in this paper (Table 2) and is a direct quote from Heathrow's 2019 Preferred Master Plan (Heathrow, 2019)

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Table 4. Assessing the modularization of real options (Heuristic 5)

Option	Subsystems	Modularization of Subsystem	Function Mapping	Implication
<b>Option 1</b>	Tarmac to Airside Terminal access is integrated	Integral	Many to many: Asphalt structure is fully embedded into the aerodrome and other surrounding systems	No changes can be made ex-post.
<b>Option 2</b>	Jet Bridge Jet Bridge Mechanism (Docking Pillar)	Modular from Market Modular at Construction	One-to-one: one jet bridge to one jet bridge docking mechanism	Understanding the function mapping can allow the project team utilize the mechanism to its fullest potential. i.e., ability to dock 2 aircraft instead of 1.

<b>Option 3</b>	Tarmac to Runaway access and other bypass taxiways	Integral	Many to many: Asphalt structure is fully embedded into the aerodrome and other surrounding systems	No changes can be made ex-post.
<b>Option 4</b>	ULTra Pods	Modular from Market	One to many: One pod will navigate on many guideways and pillars	As each modular pod will travel on all guideways, their construction must be realized as homogeneously as possible.
	Guideways and Supporting pillars	Modular at Construction		
<b>Option 5</b>	Steel Mezzanine	Modular at Construction	One-to-one: parking function to the steel mezzanine plate. As Growth is projected vertically, the integrity of the concrete frame is insignificant.	Allows the project team to build vertically to allow for additional capacity when needed.
	Concrete Frame	Integral		
<b>Option 6</b>	Steel Mezzanine	Modular at Construction	One-to-one: parking function to the steel mezzanine plate. As Growth is projected vertically, the integrity of the concrete frame is insignificant.	Allows the project team to build vertically to allow for additional capacity when needed, i.e. VIP lounge or retail
	Concrete Frame	Integral		

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Table 5. Delivering real options with safeguards

Subsystem	Option	Heuristic 6		Heuristic 7	
		Assessment	Safeguard (Active / Passive)	Development effort	
Airfield	(1) Equip T5XN ramp to service Code E aircrafts and the apron taxiway to support Code F aircrafts.	Uncertainty: MODERATE Modularization: INTEGRAL/LOW	<b>Active</b> - Reinforce the aerodrome to accommodate for the relevant aircraft specificities	Provision ramp with asphalt foundation to withstanding Code E specifications. Provision apron taxiway with concrete foundation to withstand up to Code F specifies aircrafts	
	(2) Configure each T5XN gate with Dual jet way system.	Uncertainty: LOW Modularization: MODERATE	<b>Active</b> - Source and procure 28 dual jetways (46 jetways total)	Provision apron drive multi door passenger boarding bridge. Structurally equip the bay and the airside facing terminal gate to host such jetways.	
	(3) Design new airfield more efficiently by increasing taxiway connections between the new northwestern runway and T5XN.	Uncertainty: HIGH Modularization: INTEGRAL/LOW	<b>Passive</b> - Secure space for one dual taxiway east of T5XN. Secure space for two additional Rapid Exit Taxiways (RET) connecting Northwestern Runway to both northern extremities of the T5XN apron.	Allocate land space to provision for extra taxi space. Possess budgetary allocations and produce topographic and architectural plans.	
Inter terminal Rail	(4) Service a train line between T5X to T5XN.	Uncertainty: LOW Modularization: HIGH	<b>Active</b> - Physically allocate overground space for ULTra PRT system connecting T5 and T5XN	Procure concrete beams to serve as the foundation on which the rail tracks will sit on. Allocate enough space for the structure to comfortably blend into the airfield, including the arrival and departure PRT terminals. Design the passenger terminal in such a	

					way to accommodate the PRT services.
<b>Car Park</b>	<b>(5)</b> Increase space for northern and southern multistory carparks.	Uncertainty: LOW Modularization: HIGH	<b>Active-</b> platform to accommodate more load	Reinforce to	Physically engineer and construct a concrete platform which can later accommodate the addition of more floors. (steel mezzanine)
<b>Terminal &amp; Satellites</b>	<b>(6)</b> Accommodate for a prospective increase in passenger throughput capacity in line with phase IV of masterplan (> 143 MPPA).	Uncertainty: LOW Modularization: MODERATE	<b>Active</b> – accommodate increased passenger traffic	Design to	Incorporate floor plates in T5X to accommodate additional passenger traffic when needed.

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Table 6. Cost of investment with and without safeguards

Option	Safeguard	Heuristic 8		Heuristic 9	
		Investment		Option Exercising Costs	
				With Safeguard in place	Without Safeguard in Place
1	Reinforce the aerodrome to accommodate for the relevant aircraft specificities.	RAMP = £83,584,120 Apron Taxiway= £19,957,640 Total = £103,541,760	=	£0	High  Reinforcing the ramp will cost at least times three more. A non-operational stand can cost £2,300,000 per day.
2	Source and procure 28 dual jetways (46 jetways total).	£770,000 each. Total = £21,560,000	=	£0	Up to £2,300,000 a day while the stands are not operational as they are being refitted.
3	Secure space for one dual taxiway east of T5XN. Secure space for two additional Rapid Exit Taxiways (RET) connecting Northwestern Runway to both northern extremities of the T5XN apron.	Marginal cost must only allocate space during design phase.		(£69,300,000 for 2 taxiways at Code F specifications).	
4	Physically Allocate overground space for ULTra PRT system connecting T5 and T5XN.	£2,543,750 £3,815,625	-	Marginal	High and will cause disruption to airport operations.
5	Reinforce platform to accommodate more load.	£460,000		Moderate £3,100,000-£6,160,000 Costs to install and insert pylons and dig foundation post-delivery.	Greater than £6 mil
6	Design to accommodate increased passenger traffic.	£385,000		£1,500,000 £3,100,000 Cost for installation and manufacture.	- Greater than £3 mil

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845 Table 7. Comparison between conventional appraisal approaches and a design flexibility  
 846 approach

	<b>Conventional appraisal approaches</b>	<b>Design flexibility approach</b>
<b>Infrastructure</b>	Fixed, fragile structures	Evolvable, antifragile structures
<b>Key mechanism</b>	Control	Design flexibility
<b>Risk appetite</b>	Risk-focused	Uncertainty-focused
<b>Facilitators</b>	Optimism bias, strategic misrepresentation, risk management	ROR, Modularization, Safeguards
<b>Benefit-cost analysis</b>	Cost efficiencies at CAPEX, increased spending at OPEX	Upfront increased investment at CAPEX, Managed spending at OPEX

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Appendix 1

Table 8. Interpreting Heathrow's strategic needs for design flexibility into real options

Heathrow's Statement (Heathrow, 2019)	Heuristic 2	Heuristic 3	Heuristic 4			
Degree of foreseen uncertainty	Impact on the infrastructure design	Proposed Option	Option type	Strategic value of option	Likelihood of Option exercising	Timeframe
A new satellite and apron will be constructed referred to as T5X North located between the existing central runways and the proposed new runway	Based on current observations of the airfield, 25% of bays are reserved for code F to service long haul flights. There is no indication that an exclusive switch to Code E bays is currently being considered for T5X.	HIGH - It is important to distinguish from an early stage which type of aircraft will be serviced by the terminal as this is a direct input that influences the structural design of the building. Other factors to consider is which destination will this terminal serve. Based off of this, the project team can have a better understanding of which aircrafts to mobilize at this new terminal.	<b>Option 1</b> - Equip T5XN ramp to service Code E aircrafts and the apron taxiway to support Code F aircrafts.	Switch This option will allow the terminal apron to accommodate up to CODE E aircrafts barring the entrance to CODE F planes because the latter's demand is no longer of interest to airlines. Most importantly, this will give Heathrow the opportunity to reduce capital expenditure costs related to apron infrastructure because reinforcing the apron to CODE F standards is far more expensive.	MODERATE - Airlines have moved away from Code F aircrafts and are opting for more efficient Code E aircrafts. Accommodating them is vital to Heathrow's operations.	Phase 3

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	Based on current observations of Heathrow's airfield (through google maps) 17% of Code E bays are only equipped with single jet ways. There is currently no evidence to suggest that Heathrow will not continue to implement single jetway infrastructure for new gates at T5XN.	HIGH - Aircraft bays are strategically designed for a specific aircraft type (or a selection of types if MARS is adopted). Placement geometries need to match perfectly with the type of aircraft assigned to the bay. The project team cannot assigned a CODE E aircraft to a bay that only has Code C capacities.	<b>Option 2</b> - Alter Scale Configure each T5XN gate with Dual jetway system.	This option will allow the airport to process two CODE C aircrafts. In the absence of a CODE E aircraft, the dual jetways will branch out individually to service two sperate CODE C planes, allowing the airport to capitalize on tarmac space.	HIGH - Assuming passenger demand meets the target (which is expected by the masterplan), dual jet bridges will make airside operations more efficient by reducing turnaround times	
The new airfield will be made up of the new north west runway and related infrastructure, including taxiways	According to current design plans published by HAL, there appear to be a selection of missing taxiway arteritis that would prove beneficial to irrigate traffic. This design fault has also been picked up by Jacobs where they suggest the addition of two rapid exit taxiways.	MODERATE - There is direct positive correlation between the number of runways and the number of taxiways in an airfield. More taxiways are need to lead to an additional runway. While this is true, it will not change the design of the actual runway. The project team must only make sure that the taxiways are built strategically and efficiently	<b>Option 3</b> - Alter Scale Design new airfield more efficiently by increasing taxiway connections between the new northwestern runway and T5XN. (J)	This option will equip the taxiways to handle traffic more efficiently by irrigating congestion during peak hours, growing the number of active aircrafts on the tarmac at any given point. Additionally, this option proposes the addition of two polar Rapid Exit Taxiways feeding traffic to and out of the runway directly from the T5XN Apron.	LOW - HAL would need to cease operations temporarily to build these taxiways, so it is unlikely	Phase 1
A new terminal and apron, T5X will be constructed and connected to the west of Terminal 5	Heathrow mentions that they are planning to connect T5 with T5X. Presently Heathrow connects all its terminals via underground rail using the Heathrow Express. There is no evidence to suggest that prospective terminal connections will use an alternate method. The option suggests	HIGH - It is important to distinguish at an early stage which type of aircraft will be services by this terminal as this a direct input that influences the structural design of the building. Other factors to consider is which destination will this terminal serve. Based on this, the project	<b>Option 4</b> - Stage Connect passengers between T5 and T5X using ULTra Pods PRT system. (identical to the ones currently deployed to connect T5 to the southern carpark).	This option suggests a passenger link between the existing Terminal 5 and its projected extension Terminal 5X to streamline passenger movements between both buildings' operations are expected to follow similar flight hauls. The use of a modular private rapid transit system can be	MODERATE - According to Heathrow's preferred masterplan, passenger demand will justify the need for an increased level of transit facilities to accommodate for 143 MPPA by 2050. However, as the terminals are within walking distance, it may	Phase 3

	ULTra pods due to the proximity of the terminals and the efficiency tied to the use of this private rapid transit system.	team can have a better understanding of which aircrafts to mobilize at this new terminal.			considered for this. This is a stage option because T5X will only be delivered in phase 4	not be worth the investment.	
Northern Parkway - will be close to the M4 and will have a capacity for up to 23,000 spaces.  Southern parkway - will have a capacity for up to 22,000 spaces. It will connect to the M25 and serve Terminal 5 campus.	Current provisions indicate a maximum capacity to both car parks at 23,000 for the norther carpark and 22,000 for the southern carpark. There is no measure put in place to increase this threshold should it be required by future demand. Especially considering that the carparks are open to all public (including non-travelers)	HIGH - This segment is heavily influenced by user demand. Should it increase beyond the forecast it would imply significant physical changes to the infrastructure.	<b>Option 5</b> - Increase space for northern and southern multistory carparks.	Growth	This option will provide the airport's carparks with additional levels of parking bays as the evolution of the expansion program progresses. By 2050, 143 MPPA are expected which is a 78% increase from 2019 annual passenger movements. This is a stage option as the car park's capacity will only need to be increased in function to the demand generated as the expansion progresses through its four-phase delivery.	MODERATE - This option may be exercised if Heathrow surpasses its target of 143 MPPA, as Heathrow has already provisioned for at least 46,000 new bays between the north and south parkway.	Phase 2
Terminal 5X will include...commercial developments and supporting facilities such as hotel and offices.	HAL mentions that Terminal 5X will include commercial developments but does indicate whether the terminal will be designed such that future expansions to the structure remain possible.	HIGH - The strategic outlook of the retail sector within the terminal has a direct impact in the way terminal's layout is arranged. For example, many airport build their retail wing around the duty-free section. Placing this section is essential in maximizing passenger footfall. Any changes to this can affect other sections of the retail and boarding operations.	<b>Option 6</b> - Accommodate for a prospective increase in passenger throughput capacity in line with phase IV of masterplan (> 143 MPPA).	Stage	This option will provide Terminal 5X with additional commercial spaces for trading as the evolution of the expansion program progresses. By 2050, 143 MPPA are expected which is a 78% increase from 2019 passenger annual passenger movements. This is a stage option as the terminal's commercial capacity will only need to be increased in function to the demand generated as the expansion	MODERATE - The development as stipulates Heathrow's masterplan, accounts for full 143 MPPA occupancy by phase IV, so it may not be the case that additional commerce is needed.	Phase 4

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progresses through its  
four-phase delivery

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