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What motivates avoidance in paranoia? Three failures to find a betrayal aversion effect

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Abstract

Believing that others intend to harm you (paranoia) is often accompanied by social withdrawal, avoidance and isolation. We investigated whether paranoia is related to betrayal aversion: the tendency to avoid potential harm caused by other people over and above an equivalent harm caused by a non-social mechanism. Across three large-N ($N_{total}=2433$) pre-registered online studies, we employed a game theoretic paradigm where participants engaged in interactions with real players. Studies 1 and 2 explored betrayal aversion by eliciting participants' willingness to enter interactions where monetary reward was either determined by another player or a lottery. Study 3 examined betrayal aversion in a context where choices were not financially-incentivised. Paranoia was not associated with betrayal aversion or risk aversion in any study. We consider two possibilities: that paranoia does not involve increased risk aversion or betrayal aversion, or that the paradigm was limited in terms of its ability to trigger betrayal and risk aversion behaviour in paranoia.

Key words

Paranoia, betrayal aversion, risk aversion

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Introduction

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31 Paranoia, or the exaggerated belief that others intend you harm, has been robustly
32 associated with heightened social avoidance, isolation and social anxiety (Martin &
33 Penn, 2001; Freeman & Garety, 1999; Gilbert et al., 2005; Freeman et al., 2008,
34 2007; Lim et al., 2018; Gayer-Anderson & Morgan, 2013). Paranoia has been
35 conceptualised in terms of 'reduced trust' (Fett et al, 2016; Martinez et al, 2020) but
36 recent evidence has suggested that a reduced tendency to commit resources to
37 others may be motivated by additional components including an increased concern
38 about losses, low motivation and altered subjective reward from social interactions
39 (Gromann et al., 2013; Raihani and Bell, 2018; Raihani et al, 2021).

40

41 Increased social avoidance is a reliable and disabling feature of paranoia (Martin and
42 Penn, 2001; Murphy et al., 2020) but may be similarly underpinned by multiple
43 components. The distinction between avoidance driven by a tendency to want to
44 avoid taking risks (risk aversion) and the heightened sensitivity to losses once
45 experienced (loss aversion) has been well-characterised in the cognitive psychology
46 literature (Sokol-Hessner and Rutledge, 2019). In the clinical literature, these
47 components seem to be separable in important ways. For example, people with
48 anxiety disorders show avoidance driven by risk aversion rather than loss aversion
49 (Charpentier et al, 2017; Ernst et al, 2014).

50

51 Taking a similar multi-component approach to social avoidance in paranoia,
52 individuals may avoid situations because of an increased perception of the danger of
53 material losses from social situations compared to non-social situations, but also
54 because of the subjective experience of loss might be amplified when it is caused
55 socially, compared to non-socially. Paranoia has been shown to involve an increased
56 perception of the likelihood of negative events and an increased expectation of harm
57 (e.g. So et al, 2020; Freeman et al., 2013; Bennett and Corcoran, 2010) but research
58 in this area has focused on behavioural or inferential approaches to avoidance and
59 risk that do not distinguish between the potentially separable components that drive
60 these concerns.

61

62 One challenge in testing whether social losses are experienced more negatively than
63 non-social losses is that it requires a paradigm that controls the level of material risk
64 across social and non-social conditions, to ensure that risk perception and subjective
65 experience of loss are not confounded. One approach that is able to test this is the
66 betrayal aversion paradigm from experimental economics (Bohnet & Zeckhauser,
67 2004).

68

69 Studies on participants from the general population have found that individuals are
70 more averse to entering risky interactions when outcomes are determined by other
71 people rather than non-social lottery mechanisms, even when the chance of a fair
72 outcome is known to be the same across these two settings. This phenomenon is
73 called “betrayal aversion”, and indicates that people have an intrinsic disutility to
74 being harmed by other people rather than by random processes (Bohnet &
75 Zeckhauser, 2004). Betrayal aversion has been found to varying degrees across
76 cultures, in both between- and within-subjects designs (Bohnet et al., 2008; Aimone
77 et al., 2015), and in non-economic behavioural contexts (Driscoll et al., 2017)
78 although see Fetchenhauer et al (2020) for a recent null finding.

79

80 The established betrayal aversion paradigm (Bohnet & Zeckhauser, 2004; Aimone et
81 al., 2012, 2015) isolates a specific cause of social avoidance. In the classic
82 paradigm, participants have the option to either enter or avoid an interaction where a
83 lottery or another participant will determine their outcome. They are asked to state
84 what minimum probability of the interaction having a fair outcome they would require
85 to enter the interaction. Betrayal aversion is the difference in the participant’s
86 reported minimum acceptable probability of a fair outcome in the two conditions.
87 Importantly, the participant is informed that the chance of a fair outcome is the same
88 in both conditions. Betrayal aversion therefore cannot be attributed to altered risk
89 perception as the outcomes are equal across social and non-social settings. Rather,
90 betrayal aversion measures social avoidance that is purely attributable to social
91 harm aversion (compared to non-social harm aversion).

92

93 Using the betrayal aversion paradigm in controlled experimental conditions, we can
94 examine the extent to which social avoidance in paranoia is attributable to

95 differences in social harm aversion rather than non-social harm aversion. That is, we
96 can test if paranoia is associated with a bias toward avoiding harm caused by a
97 social partner (compared to harm caused by a non-social process) when the material
98 costs are the same. Economic paradigms have been used extensively to examine
99 social cognition across the paranoia continuum (e.g. Saluvich et al., 2018; Gromann
100 et al., 2013; Fett et al., 2016; Raihani & Bell, 2018, Greenburgh et al., 2019; Barnby
101 et al., 2020).

102

103 Given the high level of interpersonal sensitivity in paranoia (Bebbington et al., 2013;
104 Bell and O'Driscoll, 2018) we predicted that betrayal aversion would increase with
105 paranoia. Namely, the extent to which socially-mediated negative outcomes are
106 experienced as aversive may increase with paranoia, leading more paranoid
107 individuals to selectively avoid interactions involving social rather than non-social
108 harm with equal risk of material losses in both conditions.

109

110 We ran three studies to test whether betrayal aversion was associated with paranoia.
111 Two of these studies used classical betrayal aversion paradigms concerning
112 economic choices, and the third used a modified paradigm with non-economic
113 choices.

114

115 **Method**

116 This study was approved by the UCL Research Ethics Committee (project number
117 3720-002). All participants were recruited via the online platform, Prolific Academic
118 (hereafter 'Prolific', <http://www.prolific.ac>) and took part on a voluntary basis. Data
119 were collected in March (study 1), October (study 2), and November (study 3), 2020.
120 We used Prolific's screening tools to recruit participants from the UK who were fluent
121 in English. In all studies, participants were compensated at least in line with
122 minimum wage for their time. Sample size was determined and pre-registered before
123 any data analysis. See SI for full study materials including game instructions for the
124 three studies.

125

126 *Participants*

127

128 For study 1, we recruited 1743 participants (72 % female; mean age = 37, sd =
129 12.5). For study 2, we recruited a new sample of 690 participants, (65% female;
130 mean age = 37, sd = 13). For study 3, we recruited a sub-sample of the individuals
131 who had taken part in study 2 on a first-come, first-served basis. We successfully
132 recalled 400 of the 690 participants above (64% female; mean age =37, sd=14). In
133 summary, study 1's participants were entirely distinct from those in study 2 and 3,
134 however participants in study 3 had all taken part in study 2 one month earlier.

135

136 *Procedure – study 1 & 2*

137 *Paranoia:* All participants were initially asked to complete a measure of trait
138 paranoia: the Revised Green et al Paranoid Thoughts Scale (R-GPTS, Freeman et
139 al., 2019). We used the persecution subscale (Part B) of the R-GPTS in our main
140 analyses. For study 2, participants also completed a measure of general cognitive
141 function at this time point (International Cognitive Ability Resource, ICAR).

142 *Betrayal aversion:* Approximately one week after completing the paranoia survey,
143 participants were recalled to take part in the betrayal aversion experiments. Both
144 studies followed a within-subjects design, as described in Aimone et al. (2015). All
145 participants took part in a modified trust game (social risk framing) and a lottery-

146 based game (non-social risk framing). In each study, the order of the two games was
147 counterbalanced between participants.

148 Study 2 was a replication study of study 1, but with task instructions made more
149 explicit (to ensure comprehension that the probability of a fair outcome was the same
150 in both tasks), and one additional manipulation check to measure comprehension of
151 this probability structure.

152 *Social framing*

153 The modified trust games closely followed the design of the classic trust game (Berg
154 et al., 1995). Participants played as “investors” matched against a “receiver”.
155 Receiver responses were pre-collected from a separate pool of participants who took
156 part in this paradigm in February 2020, and their decisions were used to determine
157 the investor payoffs, as described below. By using real participants as receivers in
158 this game, participants playing as investors (i.e. participants of interest) were
159 required to base their expectations on the behaviour of other real players: they were
160 told that the players they interacted with in this game had already made their
161 decisions.

162 Participants playing as “investors” could choose whether to trust the receiver and
163 enter the social interaction, or not to trust the receiver and therefore avoid the social
164 interaction. If the investor trusted the receiver, the receiver’s pre-collected decision to
165 either **betray** or **reciprocate** the investor’s trust was enacted. If the receiver
166 betrayed the investor, then the investor received £0.15 and the receiver received
167 £0.85. If the receiver reciprocated the investor’s trust, then the investor and the
168 receiver received £0.50 each. If the investor did not trust the receiver and therefore
169 avoided the interaction, both players received £0.25. Therefore, investors could
170 potentially earn more money by trusting their partner, but only if the partner was
171 trustworthy. Interacting with an untrustworthy partner yielded lower payoffs than
172 avoiding the social interaction.

173 Participants were asked to give the minimum probability of being paired with a
174 reciprocating partner that they would require if they were to trust this receiver
175 (minimum acceptable probability, MAP_A). This probability was used to determine

176 whether the participant (playing as the investor) entered or avoided the interaction
177 with the receiver. If MAP_A was **below** the true percentage of reciprocating
178 participants the pool of receivers (P_{-i}), then the “trust” option was selected, and the
179 participant entered the interaction with the receiver. If MAP_A was **above** the true
180 percentage of reciprocating participants the pool of receivers (P_{-i}), then the “do not
181 trust” option was selected, and the interaction was avoided. The true percentage of
182 receivers who chose to reciprocate was 50% (P_{-i}), where this receiver population
183 were real responders selected from the pre-collected sample.

184 *Non-social framing*

185 In addition to the social task described above, participants also took part in a non-
186 social ‘lottery’ task. The lottery game had an identical risk-profile to the trust game
187 described above, but the outcomes were determined by a lottery rather than by the
188 decision of a receiver. Specifically, participants could enter or avoid a lottery, which
189 allocated either a fair or unfair outcome to themselves and a new player they were
190 paired with. Participants were asked to give the minimum acceptable probability of
191 the lottery having a fair outcome (MAP_B) that they would require, if they were to enter
192 the lottery. As above, if $MAP_B < P_{-i}$ then the participant entered the lottery, if not they
193 avoided the lottery. The lottery therefore determined the allocation of monetary
194 payoffs between a participant and a partner. Participants were aware that the chance
195 of a good outcome was the same in both the social and the lottery tasks.

196 *Procedure – Study 3*

197 *Paranoia:* As study 3 re-recruited participants from study 2, R-GPTS data was
198 already available and was not re-collected.

199 *Betrayal aversion:* Study 3 was designed by a student team for their undergraduate
200 research project and used slightly different stimuli. The betrayal aversion tasks in
201 Study 3 had similar framing to Studies 1 and 2 but participants’ decisions did not
202 have financial consequences. Instead of financial decisions, the task was framed
203 using a vignette about planting apple trees. As such, study 3 acted as a replication
204 study in a non-incentivised scenario. This was of interest as it may have been that
205 paranoia is associated with sensitivity to being betrayed by others at a relational

206 level that does not involve money. Both social and non-social tasks were designed to
207 closely mirror the structure of the tasks in studies 1 and 2. As with the other studies,
208 study 3 followed a within-subjects design where participants took part in the social
209 and non-social tasks, order counterbalanced between participants.

210 *Social framing*

211 The participants began with 25 apples and could choose whether to engage in or
212 avoid a social interaction with another player. Avoiding the interaction meant that
213 both players kept 25 apples each. Trusting the partner meant that the participant
214 trusted the partner with their apples. As above, the partner could reciprocate the
215 participant's trust by sharing their harvest (both players receive 50 apples overall), or
216 the partner could betray the participant and only return 15 apples to the participant
217 (keeping 85 apples for themselves).

218 *Non-social framing*

219 In this task, participants were told they could only eat red apples, whereas their
220 partner could eat blue and red apples. As above, both players started with 25 red
221 apples. The participant could choose whether to plant or keep their own apples. If
222 they kept their own apples, each player would keep 25 apples. If the participant
223 decided to plant their apples their outcome depended on "nature": they could receive
224 a good outcome (100 red apples grow and each player receives 50 apples each) or
225 a bad outcome (85 blue apples and 15 red apples grow, so the participant only
226 receives 15 whereas the partner receives 85 apples). As in studies 1 and 2,
227 participants made their decision by giving their Minimum Acceptable Probability of a
228 good outcome in each task.

229

230 *Manipulation checks*

231 In all three studies, the participants were told that the probability of receiving a fair
232 outcome was the same in both the social risk task and the non-social risk task. By
233 stating that the chance was the same across both tasks, any difference in willingness

234 to accept risk across the two tasks can be attributed to an individual's expectation of
235 psychological rather than financial harm (Bohnet et al., 2004).

236 In all three studies, after completing both social and non-social games, all
237 participants were asked whether they thought the probability of a fair outcome was
238 higher in the non-social or the social task, or the same across the two tasks. This
239 manipulation check serves as a check as to whether participants understood the
240 instructions.

241 As comprehension of the manipulation was lower than expected in study 1, the
242 instructions were made more explicit in studies 2 and 3. To further check
243 comprehension in Study 2, participants were asked to answer the manipulation
244 check both before and after taking part in the tasks.

245 In study 1, 37% of participants passed the manipulation check after taking part in the
246 tasks. In study 2, 83% of participants passed the manipulation check before taking
247 part in the experiment, and 64% of participants passed afterwards. This increased
248 comprehension rate was unsurprising as the instructions in study 2 were designed to
249 make the manipulation clearer. In study 3, 60% of the sample passed the
250 manipulation check after taking part in the tasks.

251

252 We also included a number of other comprehension checks across the three studies.
253 We checked that all results for our main analyses were robust to the exclusion of all
254 non-comprehenders, and report any qualitative differences in results when non-
255 comprehenders were excluded.

256

257 For studies 1 and 2, we detected no association between participants' paranoia
258 score and the tendency to pass the manipulation check (Kruskal-Wallis chi squared
259 tests, $p > 0.05$ in both studies). For study 3, paranoia was negatively associated with
260 passing the manipulation check (*Kruskal-Wallis chi-squared* = 7.49, $p=0.02$).

261 *Analyses*

262 Betrayal aversion is indicated by the difference in the risk participants will accept in
263 order to enter the social compared to the non-social interaction. Betrayal aversion
264 for each participant was calculated as follows:

$$265 \quad BA_i = MAP_A - MAP_B$$

266 According to our pre-registration, our analyses varied depending on the skew of our
267 data. In studies 1 and 3, Shapiro-Wilk analyses using the `olsrr` package in R
268 (Hebbali, 2020) indicated violation of normality assumption. Therefore, in these two
269 studies we converted the variable of Betrayal Aversion into a categorical variable (5
270 levels in study 1, 4 levels in study 3, with >10 observations per level). Our data did
271 not violate assumption of normality in study 2, so we kept Betrayal Aversion as a
272 continuous variable. Consequently, in studies 1 and 3 we conducted two cumulative
273 link models (Christensen, 2015); and in study 2 we conducted a generalized linear
274 model (simple linear regression). In all three models, betrayal aversion was the
275 output variable and paranoia, task order, age and gender were model inputs. All
276 continuous input variables were standardized and binary input variables were
277 centred.

278 We used an information-theoretic approach with multi-model selection and model
279 averaging for all confirmatory regression analyses. This approach is popular in
280 ecology research and is recognised to have many advantages (see Whittingham et
281 al., 2006 for review). This approach does not employ arbitrary significance levels as
282 used in null hypothesis testing, but rather examines the AICc (Akaike Information
283 Criterion), where lower AICc values indicate a better fit (Grueber et al., 2011).
284 Analysis using this method proceeds in four steps: 1) a full global model is specified
285 containing all terms of interest, 2) all possible combinations of terms in this model
286 forming all possible subsets of this model are compared, 3) a 'top model set' is
287 obtained containing all models within 2 AICc units of the best model, and 4) models
288 in the top model set are averaged to generate model-averaged effect sizes and
289 confidence intervals (Burnham and Anderson, 2004). This approach acknowledges
290 the uncertainty over which model is the 'best' model when many models have similar
291 AICc values. Parameter estimates and confidence intervals are reported with the full
292 global model (Galipaud et al., 2014). We used package "MuMIn" (for information
293 theoretic model averaging (Bartoń, 2018)). Analyses were conducted in R 4.0.02

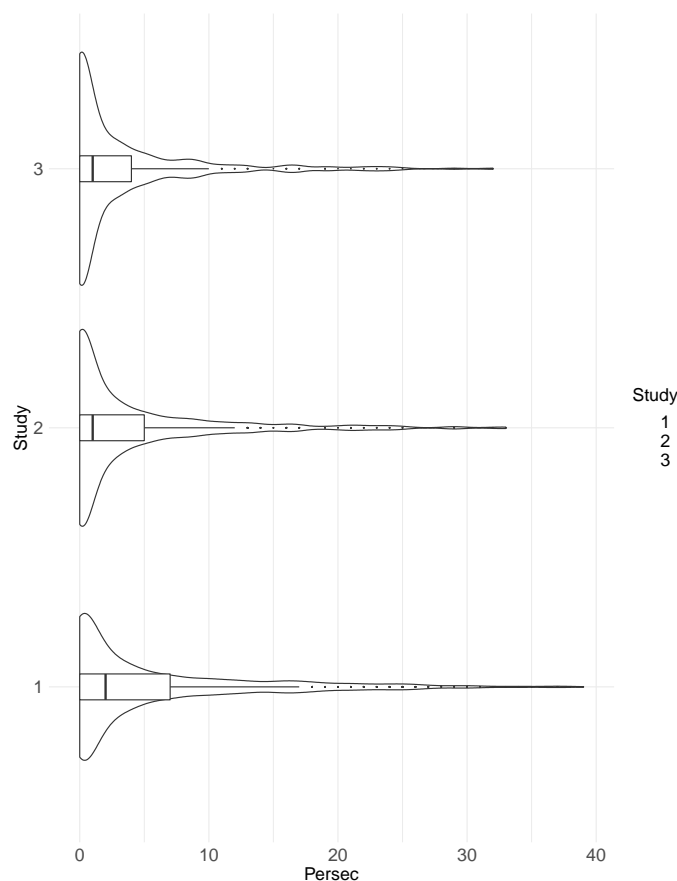
294 (Team R, 2016). Model statistics reported are beta coefficients. Visualisations were
295 created with the package 'ggplot2' (Wickham, 2016).

296 All three studies were separately pre-registered and have open code and data
297 (https://osf.io/s2kvf/?view_only=09aa93d7163a4c6392b4151d4cf57011). Analyses
298 conform to those outlined in our preregistration (either in the main hypotheses
299 sections or in the exploratory analyses sections of the pre-registration), unless stated
300 otherwise.

301 **Results**

302 **Paranoia**

303 In each study, we recruited participants across a broad spectrum for paranoid
304 thinking (Figure 1). For study 1, mean persecution subscale score (\pm sd) was $5.34 \pm$
305 7.47 (range: 0-39). For study 2, mean persecution subscale score was 3.90 ± 6.15
306 (range: 0-33). For study 3, mean persecution subscale score was 3.09 ± 5.33 (range:
307 0-32). Mean persecution subscale score reported by the authors of the R-GPTS
308 (Freeman et al., 2021) was 15.8 for participants with a diagnosis of psychotic
309 disorder. Unregistered Kendall rank correlations revealed that paranoia was
310 negatively associated with the measure of general cognitive function in study 2
311 (ICAR; $r_t = -0.12, p < .001$).



312

313 **Figure 1.** Distribution of persecution subscale R-GPTS score in each study. Violin
314 plots, boxplots and raw data points plotted. Boxplots plotted with whiskers extending
315 to ± 1.5 IQR. Outliers plotted as black points beyond this range.

316

317 **Betrayal aversion**

318 Betrayal aversion scores can range from -100 to 100. A betrayal aversion score of
 319 100 implies a participant is maximally betrayal averse: they require a 100%
 320 probability of a fair outcome before engaging in the social interaction but a 0%
 321 probability of a fair outcome before entering the lottery. A betrayal aversion score of -
 322 100 implies a participant is maximally betrayal-seeking: they require a 0% chance of
 323 a fair outcome in the social interaction and a 100% chance of a fair outcome in the
 324 lottery. Means and ranges for betrayal aversion scores, as well as the proportion of
 325 betrayal averse, neutral and seeking participants per study are shown in Table 1a;
 326 and these proportions as a function of paranoia is reported in Table 1b. The
 327 distributions of minimum acceptable probability (MAP) scores for accepting
 328 interactions with social partners and lotteries (from which betrayal aversion is
 329 calculated) are shown in Table 2.

	Betrayal aversion range	Mean Betrayal aversion ((± sd)	% betrayal averse	% betrayal neutral	% betrayal seeking
Study 1	-80 – 100	7.13 ± 25	55.6	13.7	30.8
Study 2	-70 – 73	6.64 ± 21	53.9	15.7	30.4
Study 3	-90 – 70	-1.23 ± 21.1	39.3	19.0	41.8

330 **Table 1a.** Summary of distribution of betrayal aversion across the three studies

Study	1		2		3	
	Above Clinical Mean	Below Clinical Mean	Above Clinical Mean	Below Clinical Mean	Above Clinical Mean	Below Clinical Mean
% Betrayal averse	56%	55%	48%	54%	32%	40%
% Betrayal Neutral	9.3%	16%	17%	15%	14%	19%
%Betrayal Seeking	33%	30%	33%	30%	55%	41%

331

332 **Table 1b.** Percentage of Betrayal Averse, Neutral and Seeking participants below
 333 and above mean on the persecutory subscale of individuals with psychosis
 334 (Freeman et al., 2021), for each study, reported to two significant figures.

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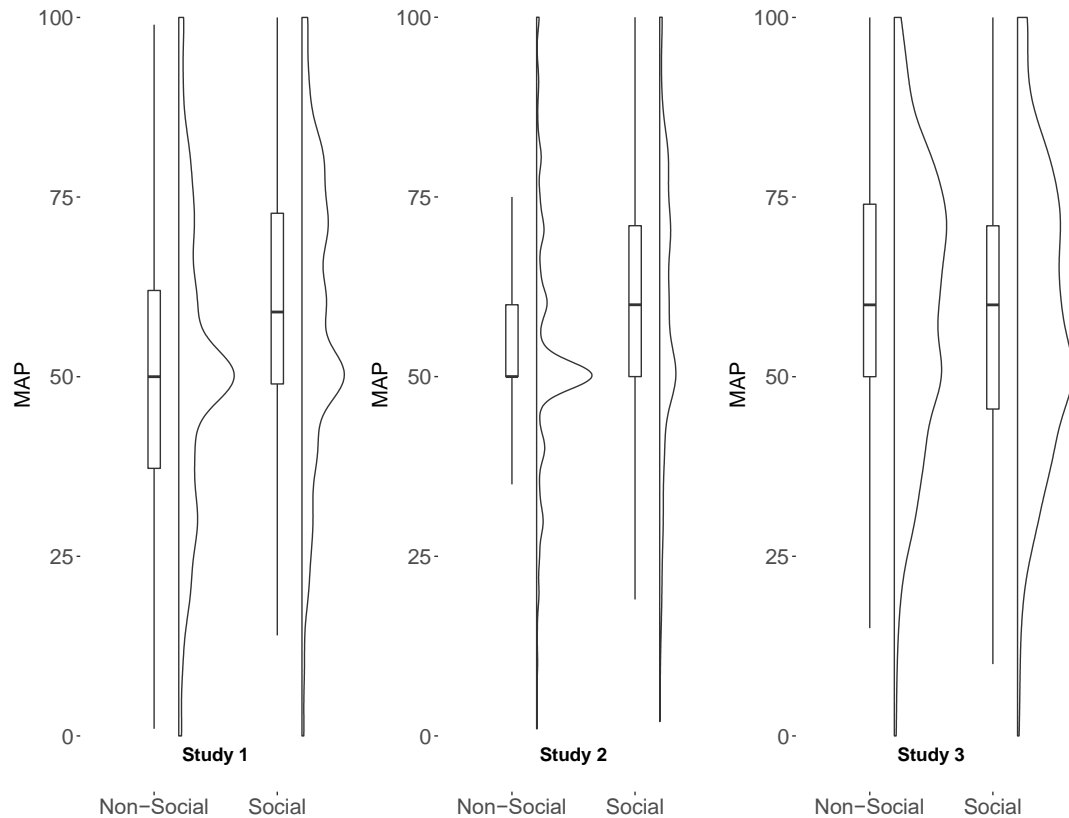
	MAP _A range	Mean MAP _A (± sd)	MAP _B range	Mean MAP _B (± sd)
Study 1	0-100	57.9 ± 20.7	0-100	50.8 ± 20.8
Study 2	2-100	59.2 ± 19.4	1-100	52.6 ± 16.9
Study 3	0-100	58.1 ± 19.7	0-100	59.3 ± 19.6

338 **Table 2.** Summary of distribution of minimum acceptable probabilities in social
 339 (MAP_A) and lottery (MAP_B) conditions across the three studies.

340 In studies 1 and 2, participants were significantly less willing to enter risky
 341 interactions where outcomes were determined by another human (MAP_A), compared
 342 to those where outcomes were determined by a lottery (MAP_B) (study 1: paired t test,
 343 $t(1742) = 11.88, p < .001$; study 2: paired t test, $t(689) = 8.29, p < 0.001$; both
 344 unregistered). Conversely, participants in study 3 were no more willing to enter a
 345 risky interaction with a lottery than with another person (paired t test, $t(399) = -1.17$;
 346 $p = 0.24$; unregistered) (see Table 2).

347 Therefore, participants in studies 1 and 2 were betrayal averse but in study 3 they
 348 were not betrayal averse (table 1a). Kendall's rank correlation statistics to determine
 349 the consistency of betrayal aversion and MAP scores across tasks in the sample
 350 who took part in study 2 and 3 revealed that MAP_A was significantly correlated
 351 between the two tasks ($r_t = 0.17, p < .001$), but MAP_B and betrayal aversion were not
 352 (MAP_B: $r_t = 0.06, p = 0.10$; BA: $r_t = 0.02, p = 0.59$).

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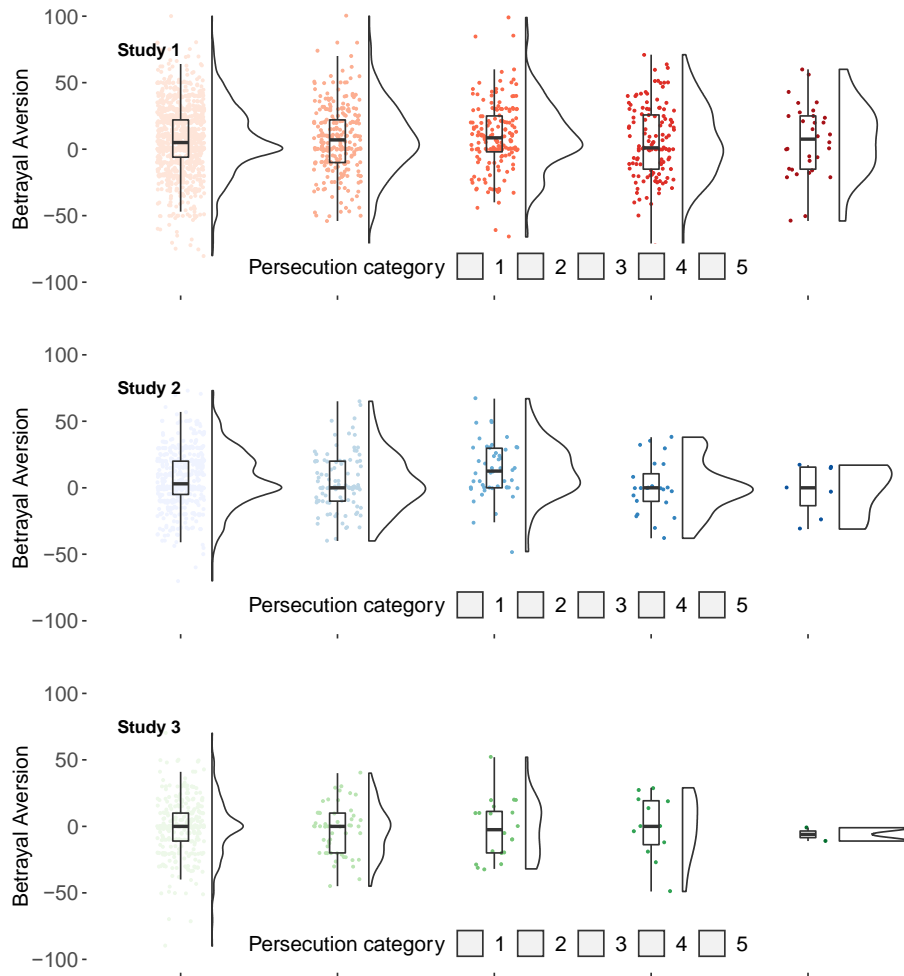
356 **Figure 2.** Distribution of Minimum Acceptable Probability (MAP) of a fair outcome in
 357 either non-social (red, MAP_B) or social (blue, MAP_A) conditions in all three studies.

358

359

360 **Betrayal aversion and paranoia**

361 We found no association between betrayal aversion and paranoia in any study
 362 (Figure 3, tables 3-5. See SI for top model sets and coefficients when re-run
 363 excluding non-comprehenders). This main finding is robust to the exclusion of people
 364 who failed at least one comprehension check and the manipulation checks in each
 365 case. Post hoc regression analyses including a quadratic term for paranoia revealed
 366 that there was no non-linear relationship between betrayal aversion and paranoia:
 367 the quadratic term did not predict betrayal aversion in any study.



368

369 **Figure 3.** No association between paranoia and betrayal aversion across three
 370 studies. Paranoia (measured by the persecution subscale of the R-GPTS) is divided
 371 into 5 subgroups, according to thresholds defined by Freeman et al., 2019
 372 (1=average ideation, 5 = very severe ideation). Betrayal aversion is indicated by
 373 more positive betrayal aversion scores, betrayal seeking is indicated by negative
 374 betrayal aversion scores.

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Parameter	Estimate	Unconditional SE	Confidence Interval
<i>Task Order</i>	-0.61	0.09	(-0.79, -0.42)
<i>Paranoia</i> (<i>persecution</i>)	0.004	0.02	(-0.04, 0.05)
<i>Age</i>	0.002	0.02	(-0.04, 0.04)
<i>Gender</i> (<i>Female=1</i>)	0.004	0.04	(-0.08, 0.09)

379

380 **Table 3.** Information for the CLM investigating predictors of Betrayal Aversion in
381 study 1. Model averaged estimates, unconditional standard errors, confidence
382 intervals and relative importance for the terms included in the top model set.

383 Reference levels are shown in parentheses.

384

Parameter	Estimate	Unconditional SE	Confidence Interval
<i>Intercept</i>	6.28	1.05	(4.21, 8.35)
<i>Task order</i>	-6.78	2.10	(-10.91, -2.64)
<i>ICAR</i>	1.88	1.19	(-0.46, 4.22)
<i>Paranoia</i>	0.56	1.04	(-1.48, 2.59)
<i>Age</i>	0.38	0.82	(-1.23, 1.98)
<i>Gender</i> (<i>Female=1</i>)	-0.16	0.89	(-1.90, 1.58)

385 **Table 4.** Information of the main analysis for study 2 including a measure of
386 cognitive reasoning (ICAR) as a predictor.

387

388

389

Parameter	Estimate	Unconditional SE	Confidence Interval
Task Order	-0.49	0.20	(-0.89, -0.10)
Gender (Female=1)	0.08	0.17	(-0.25, 0.41)

390

391 **Table 5.** Information for the CLM investigating predictors of Betrayal Aversion in
 392 study 3. Model averaged estimates, unconditional standard errors, confidence
 393 intervals and relative importance for the terms included in the top model set.
 394 Reference levels are shown in parentheses.

395

396 **Betrayal aversion and task order**

397 In each study, we found an effect of task order on betrayal aversion. Specifically,
 398 participants who took part in the non-social condition first were more likely to accept
 399 risk in the social condition in each study (Tables 3-5).

400 **Minimum acceptable probability and paranoia**

401

402 Neither social (MAP_A) nor non-social risk aversion (MAP_B) were associated with
 403 paranoia in any study (Table 6; analyses unregistered).

404

	Paranoia ~ MAP _A	Paranoia ~ MAP _B
Study 1	$r_S = 0.03, p = 0.29$	$r_S = 0.02, p = 0.42$
Study 2	$r_S = -0.01, p = 0.81$	$r_S = -.002, p=0.96$
Study 3	$r_S = -0.04, p=0.45$	$r_S = -0.02, p = 0.67$

405

406 **Table 6.** Results of Spearman correlations between paranoia and minimum
 407 acceptable probability for social (MAP_A) and lottery (MAP_B) conditions across the
 408 three studies.

409

410 **Discussion**

411 Across three studies, we explored whether betrayal aversion was more pronounced
412 among people who scored higher for paranoid thinking. Although we detected
413 evidence for betrayal aversion across the sample as a whole in studies 1 and 2,
414 participants were not betrayal averse in study 3. Despite detecting betrayal aversion
415 in the full sample in two studies, our main prediction was not supported: paranoia
416 was not associated with betrayal aversion any of these studies. These results
417 suggest that people scoring high in paranoia do not avoid social interactions due to a
418 greater aversion to being betrayed. However, we also found no evidence for
419 increased risk aversion in paranoia, either in the social or non-social contexts. This
420 null result raises questions about the paradigm used in this study.

421

422 We consider two possibilities for these results. Firstly, a lack of betrayal and risk
423 aversion motivating avoidance in paranoia, and secondly, limitations in the capacity
424 of the paradigm used in this study to adequately measure these effects.

425

426 There are two possible ways in which betrayal aversion may have shown the null
427 association with paranoia as seen in our results assuming the validity of the
428 paradigm. The first would characterise a “shift” in aversion: aversion to both social
429 (MAP_A) and non-social (MAP_B) situations would be higher (or lower) overall in
430 individuals scoring high in paranoia, but the difference in aversion to these two
431 situations would be the same as those scoring lower in paranoia. Secondly, no shift
432 would be witnessed at all: aversion to social risk is the same across the paranoia
433 spectrum, and aversion to non-social risk is the same across the paranoia spectrum.
434 We note that previous research shows that MAP_B rather than MAP_A is associated
435 with traditional measures of risk preferences, as measured by gambling decisions in
436 the Eckel and Grossman (2002) risk preference task (Aimone et al., 2015). Given
437 that our results show evidence that neither MAP_A nor MAP_B were associated with
438 paranoia in any study, we not only find no relation between paranoia and betrayal
439 aversion, but no relation whatsoever between paranoia and aversion to risk using
440 this paradigm.

441

442 We note here that several studies have reported evidence for increased levels of risk
443 *perception* in clinical and non-clinical paranoia (Kaney et al., 1997; Corcoran et al.,

444 2006; So et al., 2020; Freeman et al., 2013; Bennett and Corcoran, 2010; Bentall et
445 al., 2008). However, increased risk perception (a tendency to perceive risks as larger
446 than they are) is distinct from both risk aversion (a tendency to avoid risk even when
447 the level of risk is perceived to be the same) and betrayal aversion (a tendency to
448 avoid harm caused by people rather than non-social mechanisms, even when the
449 risk of harm is the same). It is therefore possible that avoidance in paranoia may be
450 driven by increased risk perception rather than risk aversion, however we note that
451 other recent work (also using a game-theoretic paradigm) found no association
452 between paranoia and the expectation that harmful outcomes would occur (Barnby
453 et al., *in prep*).

454

455 We also consider potential limitations of the paradigm in measuring paranoia-
456 relevant motivations for avoidance. Indeed, it is surprising that paranoia was not
457 associated with risk aversion given that increased risk aversion has been reported in
458 anxiety (Lorian and Grisham, 2011; Charpentier et al, 2017; Maner et al, 2007;
459 Admon et al, 2012), schizophrenia (Reddy et al, 2014; Sabater-Grande et al, 2020;
460 although see Yu et al, 2017), delusion proneness (van der Leer et al, 2015), autism
461 (Gosling and Moutier, 2018), and a personality measure of suspiciousness (Johnson
462 et al, 2009) – all of which commonly co-occur with high levels of paranoia. Further, it
463 was surprising that a social-specific bias in avoidance wasn't found in corroboration
464 with previous self-report studies (e.g. Martin and Penn, 2001) as well as recent
465 computational results suggesting a hypersensitivity to social information in
466 psychiatric disorders where paranoia is a common feature (Henco et al., 2020). We
467 note this computational study tested probabilistic reward learning and therefore
468 employed a vastly different task design to the present study, however another
469 computational study employing a game theoretical paradigm has similarly suggested
470 that paranoia in the general population involves a greater sensitivity to current social
471 context (Barnby et al., 2020).

472

473 We note other failures to find a relationship between betrayal aversion and
474 psychopathological traits employing the same betrayal aversion paradigm. Aimone et
475 al., (2014) found no correlation between anxiety and betrayal aversion, and no
476 correlation between anxiety and risk preferences. These null results mirror ours, in a
477 sample with a similar level of betrayal aversion to ours (44.6%), although their

478 sample was significantly smaller (n=55) and laboratory based. It may be that the
479 potential 'harms' (in terms of small monetary losses) both in their study and ours may
480 not have been substantial enough to trigger anxiety- or paranoia-relevant avoidance.
481 Equally, the single round nature of the games may not have been sensitive enough
482 compared to multi-round tasks used in previous studies where the stability of
483 preferences can be determined over a greater number of choices (e.g. Charpentier
484 et al, 2017, Sabater-Grande et al, 2020; Gosling and Moutier, 2018). Indeed in a 12
485 round iterated trust game, Aimone et al (2014) found that anxiety was associated
486 with a lower growth rate of trust where, when in the role of investor, low anxiety
487 participants increase investments between early and late rounds whereas high
488 anxiety participant do not.

489

490 In support of the validity of the paradigm, we replicated an overall betrayal aversion
491 effect in two out of the three studies. Although we recorded a relatively high number
492 of participants who failed the manipulation checks (study 1, 63%; study 2, 17%;
493 study 3, 40%), manipulation check status was included in the analyses and had no
494 effect on outcome. Similarly, although we saw clear order effects – in that betrayal
495 aversion was lower for participants who completed the non-social risk task before the
496 social risk task – the analyses fully controlled for these. Additionally, replicate the
497 negative relationship between paranoia and general cognitive function found in other
498 general population studies (Freeman et al., 2011; Ibanez-Casas et al., 2021).

499

500 On average, we expected participants across the whole sample to be betrayal
501 averse – as evidenced by previous studies (Bohnet and Zeckhauser, 2004; Bohnet
502 et al., 2008; Aimone et al., 2015). Our data partially supported this prediction: in
503 studies 1 and 2 where a monetary incentive was at stake participants were betrayal
504 averse but in study 3 where participants could only gain 'points' with no additional
505 value, participants were neutral with respect to whether risk was socially or non-
506 socially determined. The level of betrayal aversion detected in studies 1 and 2 was
507 smaller than in Bohnet and Zeckhauser (2004) and in Bohnet et al. (2008). The
508 difference with these studies depended on the samples investigated, where the
509 greatest contrast was that betrayal aversion in our sample was one-thirds that of the
510 sample from Oman in Bohnet et al. (2008). However, the distribution of betrayal-
511 averse, betrayal-neutral and betrayal-seeking participants in the current study was

512 similar to that in Aimone et al., (2015). This slight discrepancy is likely because our
513 study more closely mirrored that of Aimone et al than Bohnet et al: we used a within-
514 -subjects instead of a between-subjects design. The null result in study 3 may have
515 stemmed from risk aversion being higher in non-social conditions, such that
516 participants were risk-averse both in social and non-social interactions (see figure 2).
517 A recent study involving German participants similarly did not find betrayal aversion
518 in two financially incentivised one-shot paradigms, albeit with smaller sample sizes
519 than our studies 1 and 2 and with similar sample sizes to study 3 (Fetchenhauer et
520 al., 2020).

521

522 Future research could investigate the effect in offline samples and in more affectively
523 engaged situations, for example, with known partners. We note that in the three
524 studies we report participants were matched with anonymous strangers. In line with
525 emerging evidence that social identification varies with paranoia (McIntyre et al.,
526 2018; Greenaway et al., 2019), and that social threat from familiar others is
527 particularly strongly associated with paranoia (Greenburgh et al., in prep), paranoid
528 individuals may show higher betrayal aversion when interacting with familiar (but not
529 unfamiliar) individuals. Additionally, more interactive paradigms could be employed
530 in future research, such as Cyberball, which has been effectively used to investigate
531 the affective and behavioural consequences of both social and non-social rejection
532 (Driscoll et al., 2017).

533

534 While our sample included individuals scoring at clinically-relevant levels of
535 persecutory ideation, we did not collect any information on psychiatric history or
536 diagnoses. It therefore remains a question for future research to determine whether
537 betrayal aversion is higher in individuals from the clinical population, and whether
538 this may relate to high levels of social avoidance. We note that data collection was
539 undertaken during the coronavirus pandemic, where lockdown regulations varied
540 over each data collection time point, as well between regions within the UK where
541 participants were based. It is possible that risk aversion during the pandemic was
542 heightened, however this pattern does not seem to be immediately identifiable in our
543 data.

544

545 To conclude, paranoia was not associated with betrayal aversion across three
546 studies. Further, paranoia was not associated with general risk aversion in either
547 social or non-social interactions. We consider two possibilities: that paranoia is
548 largely motivated by increased risk perception rather than risk aversion or betrayal
549 aversion, or that the paradigm was limited in terms of its ability to trigger betrayal and
550 risk aversion behaviour in paranoia.

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556 **Open Science practices**

557

558 All materials data, and code are available at

559 https://osf.io/s2kvf/?view_only=09aa93d7163a4c6392b4151d4cf57011.

560

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